# NOT FOR DISTRIBUTION OR RELEASE IN THE UNITED STATES OR TO U.S. PERSONS 

Wednesday 19 October 2011

## RETAIL ENTITLEMENT OFFER BOOKLET

In accordance with ASX Listing Rule 3.17, attached is a copy of the Retail Entitlement Offer booklet and sample Entitlement and Acceptance Form which are today being sent to eligible retail shareholders of Energy Resources of Australia Ltd ('ERA').

In accordance with ASX Listing Rule 3.17, also attached is a copy of a letter which is today being sent to ineligible retail shareholders of ERA.

## Contacts:

Media enquiries: Janet Hamilton +61 (0) 88924 3550, 0437326696
Investor enquiries: Dave Skinner +61 (0) 392833628

For further information on the company's activities please access ERA's website at www.energyres.com.au

## Important information

This announcement does not constitute an offer to sell, or a solicitation of an offer to buy, securities in the United States or to, or for the account or benefit of, any "U.S. person" (as defined in Regulation S under the Securities Act of 1933, as amended (the "Securities Act")) ("U.S. Person"), or in any other jurisdiction in which such an offer would be illegal. The securities referred to herein have not been and will not be registered under the Securities Act, or under the securities laws of any state or other jurisdiction of the United States and may not be offered or sold, directly or indirectly, within the United States or to, or for the account or benefit of, U.S. Persons, unless the securities have been registered under the Securities Act or an exemption from the registration requirements of the Securities Act is available.

This document may not be distributed or released in the United States or to U.S. Persons.

## Retail Entitlement Offer



NOT FOR DISTRIBUTION OR RELEASE IN THE UNITED STATES OR TO U.S. PERSONS
This is an important document which is accompanied by a personalised Entitlement and Acceptance Form and both should be read in their entirety.
Please call your stockbroker, accountant or other independent professional adviser or the ERA Entitlement Offer Information Line if you have any questions.


## Important Information

## NOT FOR DISTRIBUTION OR RELEASE IN THE UNITED STATES OR TO U.S. PERSONS

No cooling-off rights apply to the Retail Entitlement Offer - you cannot withdraw your application once it has been accepted.

This Booklet contains certain 'forward looking statements'. Forward looking statements include those containing words such as: 'anticipate', 'believe', 'expect', 'project', 'forecast', 'estimate', 'likely', 'intend', 'should', 'could', 'may', 'target', 'plan', 'consider', 'foresee', 'aim', 'will' and other similar expressions. Any forward looking statements, opinions and estimates provided in this Booklet are based on assumptions and contingencies which are subject to change without notice and involve known and unknown risks and uncertainties and other factors which are beyond the control of Energy Resources of Australia Ltd (ERA), including the risks and uncertainties described in the 'Key risks' section of the Investor Presentation included herein. This includes any statements about market and industry trends, which are based on interpretations of current market conditions.

Forward looking statements may include indications, projections, forecasts and guidance on sales, earnings, dividends and other estimates. Forward looking statements are provided as a general guide only and should not be relied upon as an indication or guarantee of future performance. Actual results, performance or achievements may differ materially from those expressed or implied in such statements and any projections and assumptions on which those statements are based. These statements may assume the success of ERA's business strategies. The success of any of these strategies is subject to uncertainties and contingencies beyond ERA's control, and no assurance can be given that any of the strategies will be effective or that the anticipated benefits from the strategies will be realised in the period for which the forward looking statement may have been prepared or otherwise. Readers are cautioned not to place undue reliance on forward looking statements and except as required by law or regulation, ERA assumes no obligation to update these forward looking statements. To the maximum extent permitted by law, ERA and its directors, officers, employees, agents, associates and advisers disclaim any obligations or undertaking to release any updates or revisions to the information to reflect any change in expectations or assumptions, do not make any representation or warranty, express or implied, as to the accuracy, reliability or completeness of such information, or likelihood of fulfilment of any forward looking statement or any event or results expressed or implied in any forward looking statement, and disclaim all responsibility and liability for these forward looking statements (including, without limitation, liability for negligence).

The information in this Booklet does not constitute an offer in any jurisdiction in which, or to any person to whom, it would not be lawful to make such an offer. No action has been taken to register or qualify the Retail Entitlement Offer, the Entitlements or the New Shares, or otherwise permit a public offering of the New Shares in any jurisdiction outside of Australia and New Zealand.

## United States

This Booklet and any material accompanying it may not be released or distributed in the United States or to U.S. Persons (as defined below). This Booklet and any material accompanying it does not constitute an offer to sell, or a solicitation of an offer to buy, securities in the United States. The Entitlements and New Shares have not been, and will not be, registered under the U.S. Securities Act of 1933 (the U.S. Securities Act) or the securities laws of any state or other jurisdiction of the United States. The Entitlements may not be taken up by persons in the United States or by any "U.S. person" (as defined in Regulation S under the U.S. Securities Act) (U.S. Person) or persons who are acting for the account or benefit of, U.S. Persons, and the New Shares may not be offered or sold in the United States or to, or for the account or benefit of, U.S Persons, except in transactions exempt from, or not subject to the registration requirements of the U.S. Securities Act and the applicable securities laws of any state or other jurisdiction of the United States. The New Shares to be offered and sold to Eligible Retail Shareholders (as defined in the 'Additional Information' section) will only be sold in "offshore transactions" (as defined in Rule 902(h) under the U.S. Securities Act) in compliance with Regulation $S$ thereunder.

## Contents

Chairman's Letter ..... 3
Key Dates ..... 4
How to Apply ..... 5
ASX Announcements ..... 9

1. ASX Offer Announcement dated 12 October 2011 ..... 9
2. Investor Presentation dated 12 October 2011 ..... 13
3. ASX Institutional Offer Completion Announcement dated 17 October 2011 ..... 64
Additional Information ..... 66
Glossary ..... 71
Corporate Directory ..... 73

Dear Shareholder,
On behalf of the Board of Energy Resources of Australia Ltd (ERA), I am pleased to invite you to participate in this accelerated renounceable entitlement offer, which entitles all Eligible Retail Shareholders to subscribe for 12 New Shares for every 7 existing Shares held at the Record Date of Monday, 17 October 2011 at 7.00 pm (AEDT) at an Offer Price of $\$ 1.53$ per New Share.

## Purpose of the Entitlement Offer

The proceeds of the Entitlement Offer will be used to fund:
a. the construction of a Brine Concentrator and other water management initiatives;
b. the construction of the Ranger 3 Deeps exploration decline and associated exploration drilling;
c. the completion of evaluation studies into the development of the Ranger 3 Deeps mine; and
d. an expanded exploration program targeting highly prospective areas on the Ranger Project Area during the period 2012 to 2014.

ERA conducted the Institutional Entitlement Offer from Wednesday, 12 October 2011 to Thursday, 13 October 2011 and raised approximately $\$ 380$ million (before expenses) to be settled on Monday, 24 October 2011. This Booklet relates to the Retail Entitlement Offer which is expected to raise approximately $\$ 120$ million (before expenses). The proceeds of the Entitlement Offer will be applied to the above projects and associated transaction costs. Entities affiliated with Rio Tinto, who are the major shareholders of ERA, have committed to subscribe for their full entitlements, and the remainder of the Entitlement Offer is fully underwritten. North, a subsidiary of Rio Tinto, along with certain other institutional investors, have also entered into sub-underwriting agreements to sub-underwrite the Retail Entitlement Offer.

## Your Entitlement

As an Eligible Retail Shareholder you are entitled to subscribe for 12 New Shares for every 7 Shares held at the Record Date of Monday, 17 October 2011 at 7.00 pm (AEDT) at an Offer Price of $\$ 1.53$ per New Share. The Offer Price represents a $29.8 \%$ discount to the Theoretical Ex-Rights Price (TERP) ${ }^{1}$. New Shares issued pursuant to the Entitlement Offer will be fully paid and rank equally with existing Shares.

## Actions required to take up your Entitlement

If you are an Eligible Retail Shareholder and wish to take up your Entitlement, either in whole or in part, you will need to complete and return your personalised Entitlement and Acceptance Form which accompanies this Booklet with the Application Monies or make a payment by $\mathrm{BPAY}^{\circledR}$. The closing date for the receipt of Entitlement and Acceptance Forms and Application Monies is 5.00 pm (AEDT) on Wednesday, 9

[^0]November 2011. If you are paying by cheque, bank draft or money order, please ensure that you allow sufficient time for delivery of applications by mail which must be received by no later than 5.00 pm (AEDT) on Wednesday, 9 November 2011. Please refer to the instructions in the "How to Apply" section in this booklet for further information.

If you take no action or your application is not supported by cleared funds, you will be deemed to have renounced your Entitlement. You should note that if you renounce all or part of your Entitlement, then your percentage shareholding in ERA will be diluted by your non-participation in the Retail Entitlement Offer.

The renounceable nature of the Entitlement Offer allows all Eligible Retail Shareholders who do not take up some or all of their Entitlement to have the New Shares in respect of their Entitlement sold through a bookbuild process to be undertaken by the Underwriter (Retail Bookbuild). Any proceeds in excess of the Offer Price per New Share that may be achieved under the Retail Bookbuild (Retail Premium) will be remitted to Renouncing Shareholders (net of expenses and any withholdings required by law) in proportion to the number of New Shares represented by their renounced Entitlement. Further information in respect of renounced Entitlements is set out in section 6 of 'How to Apply'. Entitlements will not be able to be traded on the ASX or any other exchange, or privately transferred.

Only ERA shareholders resident in Australia and New Zealand are eligible to participate in the Retail Entitlement Offer. To satisfy applicable Corporations Act conditions, ERA has appointed a nominee and will issue the nominee with entitlements to subscribe for the New Shares that would otherwise have been available for subscription by Ineligible Retail Shareholders. The nominee will arrange the sale of those entitlements to certain institutional investors to be conducted on or around Monday, 14 November 2011, and will work with ERA to distribute any Retail Premium (net of expenses and any withholdings required by law) proportionately to Ineligible Retail Shareholders.

## Further information

Details of the Retail Entitlement Offer, as well as the risks associated with investing in Shares, are contained in the ASX announcements included in this Booklet which you should read carefully and in their entirety.

If you have any doubt as to how you should respond to this Retail Entitlement Offer, you should seek professional financial advice before making any investment decision.

For further information regarding the Retail Entitlement Offer, please call the ERA Entitlement Offer Information Line on 1300578157 toll free (within Australia) or +61394154355 (from outside Australia) at any time from 9.00 am to 5.00 pm (AEDT) Monday to Friday during the Retail Entitlement Offer period or visit our website at www.eraentitlementoffer.com.au.

On behalf of the Board, I thank you for your continued support of ERA and recommend you consider this investment opportunity.
Yours sincerely,
Dr David Klingner
Chairman

## Key Dates

 ERA

Eligible Retail Shareholders (as defined in the 'Additional Information' section starting on page 66) are being offered the opportunity to apply for 12 New Shares for every 7 existing Shares held at 7.00 pm (AEDT) on Monday, 17 October 2011, at the offer price of $\$ 1.53$ per New Share (Offer Price).

You should note that not all ERA shareholders will be eligible to participate in the offer of New Shares. Please read the 'Additional Information' section starting on page 66 for further details.

As the Entitlement Offer is renounceable, New Shares in respect of Entitlements will be offered for subscription to certain institutional investors on behalf of Renouncing Shareholders and Ineligible Retail Shareholders through the Retail Bookbuild process to be undertaken by the Underwriter. Any Retail Premium will be remitted to Renouncing Shareholders and Ineligible Retail Shareholders (net of expenses and any withholdings required by law). Further information in respect of renounced Entitlements is set out in section 6 below.

New Shares issued pursuant to the Retail Entitlement Offer will be fully paid and rank equally with existing Shares on issue.

## 2. Please carefully read the information in this Booklet and the personalised Entitlement and Acceptance Form

The Retail Entitlement Offer is not being made under a prospectus or product disclosure statement. Rather, the Retail Entitlement Offer is being made pursuant to provisions of the Corporations Act which allow rights issues and related issues to be made by providing certain confirmations to the market on the basis that all information that investors and their professional advisers would reasonably require to make an informed investment decision in relation to the Entitlement Offer, when read with this Booklet and the accompanying information, is publicly available.

This Booklet does not contain all of the information which may be required in a prospectus or product disclosure statement. As a result, it is important for Eligible Retail Shareholders to carefully read and understand the information on ERA and the Retail Entitlement Offer made publicly available, prior to accepting all or part of their Entitlement. In particular, please read this Booklet in its entirety, ERA's interim and annual reports and other announcements made available at www.asx. com.au or www.eraentitlementoffer.com.au.

Note: the Entitlement stated on your personalised Entitlement and Acceptance Form may be in excess of the actual Entitlement you may be permitted to take up where, for example, you are holding Shares on behalf of a person in the United States (see definition of Eligible Retail Shareholder in the 'Additional Information' section).

## 3. Please consider the Retail Entitlement Offer in light of your particular investment objectives and circumstances

Please consult with your stockbroker, accountant or other independent professional adviser if you have any queries or are uncertain about any aspects of the Retail Entitlement Offer. You should also refer to the 'Key risks' section in the Investor Presentation released to ASX on Wednesday, 12 October 2011 which is included in this Booklet on pages 13 to 63.

An investment in Shares is subject to investment and other known and unknown risks, some of which are beyond the control of ERA, including possible loss of income and principal invested. ERA does not guarantee any particular rate of return or the performance of ERA, nor does it guarantee the repayment of capital from ERA or any particular tax treatment. In considering an investment in Shares, investors should have regard to (amongst other things) the 'Key risks' section in the Investor Presentation and the disclaimers outlined in this Booklet.

## 4. Your Entitlement

Your Entitlement is set out on the accompanying personalised Entitlement and Acceptance Form and has been calculated as 12 New Shares for every 7 Shares you held as at the Record Date rounded up to the nearest whole New Share. If you have more than one registered holding of Shares, you will be sent more than one personalised Entitlement and Acceptance Form and you will have separate Entitlements for each separate holding.

New Shares issued pursuant to the Entitlement Offer will be fully paid and rank equally with existing Shares, including in respect of entitlement to dividends.

If you decide to take up all or part of your Entitlement, please refer to the personalised Entitlement and Acceptance Form and apply for New Shares pursuant to the instructions set out on the personalised Entitlement and Acceptance Form.

If you take no action or your application is not supported by cleared funds, you will be deemed to have renounced your Entitlement and you will not be issued New Shares. You should note that if you renounce all or part of your Entitlement, then your percentage shareholding in ERA will be diluted by your non-participation in the Retail Entitlement Offer.

The renounceable nature of the Entitlement Offer allows all Eligible Retail Shareholders who do not take up some or all of their Entitlement to have the New Shares in respect of their Entitlement sold through the Retail Bookbuild to be undertaken by the Underwriter. Any Retail Premium that may be achieved under the Retail Bookbuild will be remitted to Renouncing Shareholders (net of expenses and any withholdings required by law) in proportion to the number of New Shares represented by their renounced Entitlement.

## Nominees

The Retail Entitlement Offer is only being made to Eligible Retail Shareholders (see definition of Eligible Retail Shareholder in the 'Additional Information' section). ERA is not required to determine whether or not any registered holder is acting as a nominee or the identity or residence of any beneficial owners of Shares (e.g. for the purposes of determining whether any such persons may participate in the Retail Entitlement Offer). Where any holder is acting as a nominee for a foreign person, that holder, in dealing with its beneficiary, will need to assess whether indirect participation by the beneficiary in the Retail Entitlement Offer is compatible with applicable foreign laws. Any person that is in the United States or is a U.S Person, or is acting for the account or benefit of a U.S Person, with a holding through a nominee may not participate in the Retail Entitlement Offer and the nominee must not take up any Entitlement or send any materials into the United States or to any person it knows to be in the United States or a U.S Person. ERA assumes no obligation to advise you on any foreign laws.

## 5. Acceptance of the Retail Entitlement Offer

If you are an Eligible Retail Shareholder, you may do any one of the following:
> take up all of your Entitlement;
> take up part of your Entitlement and renounce the balance; or
> do nothing, in which case you will be deemed to have renounced your Entitlement.

The Underwriter will undertake the Retail Bookbuild to offer New Shares not subscribed for under the Retail Entitlement Offer to certain institutional investors on behalf of Renouncing Shareholders. Any Retail Premium that may be achieved under the Retail Bookbuild will be remitted to Renouncing Shareholders (net of expenses and any withholdings required by law) in proportion to the number of New Shares represented by their renounced Entitlement.

If you do decide to take up all or part of your Entitlement, please:
> pay your Application Monies via Bpay; or
> complete and return the personalised Entitlement and Acceptance Form with the requisite Application Monies, by following the instructions set out on the personalised Entitlement and Acceptance Form.

ERA will treat you as applying for as many New Shares as your payment will pay for in full. If you take up and pay for all or part of your Entitlement before the close of the Retail Entitlement Offer, you will be issued your New Shares on Monday, 21 November 2011.

Any surplus Application Monies received for more than your Entitlement will be refunded after the close of the Retail Entitlement Offer on or around Monday, 28 November 2011 (except for where the amount is less than $\$ 2.00$, in which case it will be donated to a charity chosen by ERA). No interest will be paid to Eligible Retail Shareholders on any Application Monies received or returned (wholly or partially).

ERA also reserves the right (in its absolute discretion) to reduce the number of New Shares allocated to Eligible Retail Shareholders or persons claiming to be Eligible Retail Shareholders if their claims prove to be incorrect or overstated or if they fail to provide information to substantiate their claims.

Entitlements are renounceable but cannot be traded on ASX or any other exchange, nor can they be privately transferred.

To participate in the Retail Entitlement Offer, your payment must be received no later than the close of the Retail Entitlement Offer, being 5.00 pm (AEDT) on Wednesday, 9 November 2011. Eligible Retail Shareholders who wish to pay via cheque, bank draft or money order will need to also ensure that their completed personalised Entitlement and Acceptance Form is also received by that time using the reply paid envelope provided with this Booklet or otherwise.

## 6. Value for Renounced Entitlements

If you choose not to take up all or part of your Entitlement, you still have the potential opportunity to receive payment for the Entitlement or part of Entitlement not taken up (i.e. renounced by you).

Those retail shareholders who do not satisfy the Eligible Retail Shareholder criteria may also have the opportunity to receive payment for the Entitlement they would otherwise have received had they been eligible to participate in the Retail Entitlement Offer.

ERA will arrange for the New Shares in respect of the renounced Entitlements of Renouncing Shareholders (or, in the case of Ineligible Retail Shareholders, the New Shares in respect of the Entitlements which would otherwise have been available to them) offered for subscription to certain institutional investors through the Retail Bookbuild and any Retail Premium will be remitted to Renouncing Shareholders in proportion to the number of New Shares represented by their renounced Entitlements (or, in the case of Ineligible Retail Shareholders, in proportion to the number of New Shares in respect of the Entitlement which would otherwise have been available to them) (net of expenses and any withholdings required by law).

No assurance or guarantee can be given as to the price that will be achieved under the Retail Bookbuild for the sale of New Shares. If the price achieved under the Retail Bookbuild does not exceed the Offer Price, no distribution will be made to Renouncing Shareholders or Ineligible Retail Shareholders. To avoid doubt, any excess between the price at which New Shares in respect of Entitlements are sold under the Institutional Bookbuild and the Offer Price is not an indication that the price achieved in the Retail Bookbuild will be greater than the Offer Price.

The ability to sell New Shares in respect of Entitlements under the Retail Bookbuild in excess of the Offer Price will be dependent on various factors, including market conditions. Similarly, the Retail Bookbuild price may not be the highest price offered but will be determined by the Underwriter in consultation with ERA (each acting reasonably having regard to the outcome of the Retail Bookbuild), provided that: (i) the Retail Bookbuild price will not be set higher than the Offer Price unless the Underwriter has received binding and bona fide offers from institutional investors that, in the reasonable opinion of the Underwriter, will (if accepted) result in allocations to dispose of all of the New Shares offered for sale through the Retail Bookbuild at a price higher than the Offer Price; and (ii) the Retail Bookbuild price may not be higher than the price per New Share offered for sale through the Retail Bookbuild that would "clear" the book.

To the maximum extent permitted by law, ERA, the Underwriter, and their respective related bodies corporate, agents or affiliates, or the directors, officers, employees or advisers of any of them, disclaim all liability, including for negligence, for any failure to procure applications for New Shares under the Retail Bookbuild at a price in excess of the Offer Price and for any difference between the price achieved through the Institutional Bookbuild and the Retail Bookbuild. The Retail Premium (if any) (net of expenses and any withholdings required by law) will be paid to Renouncing Shareholders and Ineligible Retail Shareholders in Australian dollars. You will be paid by cheque sent by ordinary post to your address as recorded on the ERA share register.

Any proceeds you may receive as a result of the Retail Bookbuild may have Australian and/or overseas tax consequences for you, depending on your individual circumstances. You should seek professional tax advice regarding the taxation of any proceeds received.

Eligible Retail Shareholders should note that if you choose to renounce all or part of your Entitlement, then your percentage shareholding in ERA will be diluted by your non-participation in the Retail Entitlement Offer.

## 7. Payment methods

## Payment by Bpay

For payment by Bpay, please follow the instructions on the personalised Entitlement and Acceptance Form (which includes the biller code and your unique Customer Reference Number (CRN)). You can only make a payment via Bpay if you are the holder of an account with an Australian financial institution that supports Bpay transactions. Please note that should you choose to pay by Bpay:
> you do not need to submit the personalised Entitlement and Acceptance Form but are taken to have made the declarations on that personalised Entitlement and Acceptance Form; and
> if you do not pay for your full Entitlement, you are deemed to have taken up your Entitlement in respect of such whole number of New Shares as is covered in full by your Application Monies.

When completing your Bpay payment, please make sure to use the specific biller code and unique CRN provided on your personalised Entitlement and Acceptance Form. If you receive more than one personalised Entitlement and Acceptance Form (i.e. where you have multiple holdings), please only use the CRN specific to the Entitlement on that form. If you inadvertently use the same CRN for more than one of your Entitlements, you will be deemed to have applied only for New Shares on the Entitlement to which that CRN applies.

Should you choose to pay by Bpay it is your responsibility to ensure that your Bpay payment is received by the Registry by no later than 5.00pm (AEDT) on Wednesday, 9 November 2011. You should be aware that your financial institution may implement earlier cut-off times with regard to electronic payment and you should therefore take this into consideration when making payment. ERA takes no responsibility for any failure to receive Application Monies or payment by BPAY before the Retail Entitlement Offer closes arising as a result of, among other things, delays in postage or processing of payments by financial institutions.

## Payment by cheque, bank draft or money order

For payment by cheque, bank draft or money order, you should complete your personalised Entitlement and Acceptance Form in accordance with the instructions on the form and return it accompanied by a cheque, bank draft or money order in Australian currency for the amount of the Application Monies, payable to 'ERA Entitlement Offer' and crossed 'Not Negotiable'.

Your cheque, bank draft or money order must be:
> for an amount equal to $\$ 1.53$ multiplied by the number of New Shares that you are applying for; and
> in Australian currency drawn on an Australian branch of a financial institution.

The completed Entitlement and Acceptance Form, together with Application Monies, should be mailed using the reply paid envelope provided with this Booklet or otherwise to the following address:

ERA Entitlement Offer<br>c/o Computershare Investor Services Pty Limited<br>GPO Box 505<br>Melbourne VIC 8060

You should ensure that sufficient funds are held in the relevant account(s) to cover the Application Monies on the day of receipt. If the amount of your cheque, bank draft or money order for Application Monies is insufficient to pay for the number of New Shares you have applied for in your Entitlement and Acceptance Form, you will be taken to have applied for such lower number of whole New Shares as your cleared Application Monies will pay for and to have specified that number of New Shares on your personalised Entitlement and Acceptance Form.

Should you choose to pay by cheque, bank draft or money order it is your responsibility to ensure that your payment is received by the Registry by no later than 5.00 pm (AEDT) on Wednesday, 9 November 2011. Cash payments will not be accepted. Receipts for payment will not be issued.

## 8. Warranties made on acceptance of the Retail Entitlement Offer

By completing and returning your personalised Entitlement and Acceptance Form or making a payment by Bpay you will be deemed to have acknowledged, represented and warranted that you, and each person on whose account you are acting, are an Eligible Retail Shareholder (as defined in the 'Additional Information' section) or otherwise eligible to participate.

By completing and returning your personalised Entitlement and Acceptance Form or making a payment by Bpar, you will also be deemed to have acknowledged, represented and warranted on your own behalf and on behalf of each person on whose account you are acting that:
> you and each person on whose account you are acting are not in the United States and are not a U.S. Person, and are not acting for the account or benefit of a U.S Person, and are not otherwise a person to whom it would be illegal to make an offer of or issue of New Shares under the Retail Entitlement Offer and under any applicable laws and regulations;
> the Entitlements and New Shares have not been, and will not be, registered under the U.S. Securities Act or the securities laws of any state or other jurisdiction in the United States, or in any other jurisdiction outside Australia or New Zealand and, accordingly, the Entitlements may not be taken up, and the New Shares may not be offered, sold or otherwise transferred except in accordance with an available exemption from, or in a transaction not subject to, the registration requirements of the U.S. Securities Act and any other applicable securities laws; and
> you and each person on whose account you are acting have not and will not send any materials relating to the Entitlement Offer to any person in the United States or that is a U.S. Person or that is acting for the account or benefit of a person in the United States.

## 9. No withdrawals

You cannot withdraw your application once it has been accepted.
Cooling-off rights do not apply to an investment in New Shares.
ERA reserves the right to withdraw the Retail Entitlement Offer at any time before the issue of New Shares to Eligible Retail Shareholders, in which case ERA will refund any Application Monies already received in accordance with the Corporations Act and will do so without interest being payable to applicants.

## 10. Confirmation of your application and managing your holding

You may access information on your holding, including your Record Date balance and the issue of New Shares from this Entitlement Offer, and manage the standing instructions the Registry records on your holding on the Investor Centre website www.investorcentre.com. To access the Investor Centre you will need your Security Reference Number (SRN) or Holder Identification Number (HIN) as shown on your Issuer Sponsored/CHESS statements and you will need to pass the security challenge on the site.

1. ASX Offer Announcement dated 12 October 2011


ERA

ERA's Chief Executive, Rob Atkinson said "This capital raising will provide funding for the three very important projects for ERA."
"ERA takes water management very seriously. This capital allows ERA to progress the implementation of our water management strategy, which includes the construction of a Brine Concentrator and other initiatives, in as timely a manner as possible."
"It is important that ERA understands the full extent of the resources on the Ranger Project Area and, as such, has planned to conduct an expanded exploration program to be conducted over the period from 2012 to 2014."
"Following the Northern Territory Government's recent approval, site preparation work for the Ranger 3 Deeps exploration decline will begin shortly, with construction of the box cut and decline scheduled to commence in May 2012. In parallel, ERA will undertake evaluation studies on the potential development of the Ranger 3 Deeps mine."
"ERA expects to make a decision on the Ranger 3 Deeps mine development in 2014 At the same time, ERA will reassess its future funding requirements having regard to the outcome of the Ranger 3 Deeps evaluation studies, the detailed rehabilitation studies presently being undertaken and the operating and market conditions experienced in the period to 2014.'

## Overview of Entitlement Offer

Eligible shareholders with a registered address in Australia and New Zealand will be nvited to subscribe for 12 New Shares for every 7 existing ERA ordinary shares held at 7.00 pm (AEDT') on Monday, 17 October 2011 ('Record Date') at the Offer Price ('Entitlement').

The Offer Price of $\$ 1.53$ per New Share represents a $29.8 \%$ discount to the Theoretical Ex-Rights Price ('TERP').

New Shares issued under the Entitlement Offer will rank equally with existing shares. New Shares representing the renounced Entitlements and the Entitlements of ineligible shareholders will be offered to eligible institutional shareholders and other institutional investors, with any proceeds in excess of the Offer Price ('Retail Premium') returned pro-rata to such renouncing or ineligible shareholders.

[^1]ERA

The key dates for the Entitlement Offer are:

| Key events | Date $^{2}$ |
| :--- | :--- |
| Announcement of Entitlement Offer and trading <br> halt | 12 October 2011 |
| Institutional Entitlement Offer | 12 October 2011 to 13 October 2011 |
| Institutional shortfall bookbuild | 13 October 2011 to 14 October 2011 |
| Trading halt lifted | 17 October 2011 |
| Record date | $7: 00$ pm (AEDT) 17 October 2011 |
| Retail Entitlement Offer opens | 19 October 2011 October 2011 |
| Settlement of Institutional Entitlement Offer | 25 October 2011 |
| Allotment and trading of new shares issued <br> under the Institutional Entitlement Offer | 9 November 2011 |
| Retail Entitlement Offer closes | 14 November 2011 to 15 November 2011 |
| Retail shortfall bookbuild | 18 November 2011 |
| Settlement of Retail Entitlement Offer | 21 November 2011 |
| Allotment of Retail Entitlement Offer | 22 November 2011 |
| Trading of new shares issued under the Retail <br> Entitlement Offer | 28 November 2011 |
| Distribution of Retail Premium proceeds (if any) | 201 |

Eligible retail shareholders will receive a retail entitlement offer booklet including a personalised entitlement and acceptance form which will provide further details of how to participate in the Retail Entitlement Offer.

## Contacts:

| Media enquiries: | Janet Hamilton $+61(0) 889243550,0437326696$ <br> Investor enquiries: Jane Hart <br>  Dave Skinner <br>  +61 (0) 889243589,0419972784 <br> +61 (0) 392833628  |
| :--- | :--- | :--- |

For further information on the company's activities please access ERA's website at www.energyres.com.au
$\qquad$

[^2]ERA

## mportant information

This announcement does not constitute an offer to sell, or a solicitation of an offer to buy, securities in the United States or to, or for the account or benefit of, any "U.S. person" (as defined in Regulation S under the Securities Act of 1933, as amended (the "Securities Act")) ("U.S. Person"), or in any other jurisdiction in which such an offer would be illegal. The securities referred to herein have not been and will not be registered under the Securities Act, or under the securities laws of any state or other jurisdiction of the United States and may not be offered or sold, directly or indirectly within the United States or to, or for the account or benefit of, U.S. Persons, unless the securities have been registered under the Securities Act or an exemption from the registration requirements of the Securities Act is available.

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This announcement contains certain "forward-looking statements" within the meaning of the securities laws of applicable jurisdictions. Forward-looking statements can generally be identified by the use of forward-looking words such as "may," "should," "expect," "anticipate," "estimate," "scheduled" or "continue" or the negative thereof or comparable terminology. Any forecasts or other forward looking statements contained in this announcement are subject to known and unknown risks and uncertainties and may involve significant elements of subjective judgment and assumptions as to future events which may or may not be correct. There are usually differences between forecast and actual results because events and actual circumstances frequently do not occur as forecast and these differences may be material. ERA does not give any representation, assurance or guarantee that the occurrence of the events expressed or implied in any forward-looking statements in this announcement will actually occur and you are cautioned not to place undue reliance on forward-looking statements.


## Important notices

This presentation has been prepared by Energy Resources of Australia Ltd ABN 71008550865 (ERA). It contains general information about ERA's activities as at the date of this presentation. It is with ERA's other periodic and continuous disclosure announcements to the ASX available at www.asx.com.au.
This presentation is not a prospectus, disclosure document or other offering document under Australian law or under any other law. It is for information purposes only and is not an invitation nor offer of shares for subscription, purchase or sale in any jurisdiction. Eligible Retail Shareholders will be entitled to participate in the Entitlement Offer referred to herein under the Retail Entitlement Offer Booklet
Entitlement Offer Booklet in deciding whether to apply under the Entitlement Offer and complete the Entitlement and Acceptance Form which will be in, or will accompany, the Retail Entitlement Offer Booklet.
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The information in this presentation does not constitute financial product advice (nor investment, tax, accounting or legal advice) and does not take into account your individual investment objectives, including the merits and risks involved in an investment in shares in ERA, or your financial situation, taxation position or particular needs. This presentation is not a recommendation to acquire ERA Entitlement Offer referred to herein and obtain any professional advice you require before making any investment decision based on your investment objectives.
All dollar values are in Australian Dollars (A\$) unless stated otherwise. Past performance information given in this presentation is given for illustrative purposes only and should not be relied upon as (and is not) an indication of future performance.

## Financial data

Investors should also note that this presentation contains pro forma financial information. In preparing the pro forma financial information, certain adjustments were made to the historical financial information of ERA that it considered appropriate to reflect the capital raising. The pro forma financial information included in this presentation does not purport to be in compliance with Article 11 of measures" under Regulation $G$ of the U.S. Securities Exchange Act of 1934, as amended, including underlying earnings. The disclosure of such non-GAAP financial measures in the manner included in his presentation would not be permissible in a registration statement under the Securities Act. ERA believes these non-GAAP financial measures provide useful information to users in measuring the financial performance and conditions of ERA. These non-GAAP financial measures do not have a standardised meaning prescribed by Australian Accounting Standards and, therefore, may not be comparable to similarly titled measures presented by other entities, nor should they be construed as an alternative to other financial measures determined in accordance with Australian Accounting Standards. Readers are cautioned, therefore, not to place undue reliance on any non-GAAP financial measures and ratios included in this presentation.

## Ore Reserves and Mineral Resources Reporting Requirements

Investors should note that it is a requirement of the Australian Securities Exchange listing rules that the reporting of ore reserves and mineral resources in Australia comply with the Australasian Joint Ore la Code, they may not comply with the relevant guidelines in other countries, and do not comply with SEC Industry Guide 7. For example, the reporting regime in the United States under SEC Industry Guide 7 prohibits the reporting of estimates other than proven or probable reserves.



| - Executive summary <br> - ERA position and uranium market outlook <br> - Overview of Ranger rehabilitation and water management <br> - Overview of ERA's growth initiatives <br> - Capital raising details <br>  <br> - Key risks <br> - Selling restrictions / jurisdictions |
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| Executive summary |  |
| :---: | :---: |
|  | - ERA has today announced it will be undertaking a fully underwritten 12 for 7 renounceable entitlement offer of $\$ 500$ million, at an issue price of $\$ 1.53$ per share <br> - Proceeds raised will be used to fund: <br> - Construction of Brine Concentrator and other water management initiatives <br> - Construction of Ranger 3 Deeps exploration decline <br> - Further studies into development of Ranger 3 Deeps mine <br> - Expanded exploration program targeting highly prospective areas on the Ranger Project Area <br> - Rio Tinto has indicated its full support for the capital raising: <br> - Rio Tinto has committed to take-up its $68.4 \%$ entitlement <br> - Rio Tinto has indicated its intention to participate in sub-underwriting the retail entitlement offer |
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Executive summary - Cash on hand as at 30 June 2011

| Decision to proceed with |
| :---: |
| Ranger 3 Deeps mine |




|  |  |
| ---: | :--- |
|  | - Experienced producer with strong exploration upside |
|  | - ERA's Ranger mine is one of only three mines in the world that has produced in excess of 100,000 tonnes of uranium |
|  | - ERA has identified highly prospective and under explored regions within the Ranger Project Area |






|  | Positive uranium market outlook in the longer term |
| :---: | :---: |
|  | - Near term impact of Fukushima <br> - Immediate loss of demand in Japan <br> - Germany moving from life extension to probable early shutdown <br> - Some slowing of reactor builds in the short term, while countries assess safety learnings <br> - Near term market and price volatility as demand and supply adjust <br> - Long term uranium market outlook <br> - Slower demand growth outside of China, but China may exceed current estimates <br> - New mine development will also be a challenge, so overall supply and demand expected to remain in balance <br> - Long term demand impact should not change significantly as China represents most of the growth <br> - Uranium demand further supported by emerging countries like India and new entrants such as United Arab Emirates <br> - New nuclear build is still underway in South Korea, India, the US and parts of Europe <br> - 440 reactors continue in operation worldwide and will need to be refuelled (source:WNA) <br> - Nuclear power is a low carbon emitting generation technology that has the ability to deliver large volumes of base load power. ERA believes it will still be an important part of the global energy mix for decades to come |
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| :--- |
| - Executive summary <br>  <br> - Overview of Ranger rehabilitation and water management <br> - Overview of ERA's growth initiatives <br> • Capital raising details |
| - Key risks |

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| Rehabilitation provision |
| :--- |
| - ERA is committed to ensuring the Ranger Project Area is rehabilitated to the required and |
| agreed standard |
| - The Ranger s41 Authority requires ERA to cease all mining and processing operations at the |
| Ranger Project Area by 2021, with rehabilitation to be complete by January 2026, so that the |
| environment at the site is similar to adjacent areas of the Kakadu National Park |
| - Further information on ERA's environmental standards, including rehabilitation, is outlined in |
| its annual Sustainable Development Report which can be found on ERA's website |
| (www.energyres.com.au) |




| Executive summary |
| :---: |
| - ERA position and uranium market outlook |
| Overview of Ranger rehabilitation and water management |
| - Overview of ERA's growth initiatives |
| - Capital raising details |
| - Key risks |
| Selling restrictions / jurisdictions |

Outline

## ERA to explore for significant resource upside at Ranger 3 Deeps


Current Ranger 3 Deeps mineral resource has 34,000 tonnes of contained uranium oxide (at cut-off grade of $0.15 \%$ uranium oxide), which is one of the most significant uranium deposits recently discovered Whilst ERA will seek to optimise recovery, it does not anticipate to fully exploit the current known Ranger 3 Deeps mineral resource within the term of the current s41 Authority
Future exploration target zones provide further upside potential
 Deeper resource along interpreted structure (Target 2) South east extension (Target 3) Other adjacent prospective areas
ERA recently announced a substantial investment for the construction of the exploration decline and associated drilling which is expected to cost $\$ 120$ million with an additional $\$ 55$ million allocated to further studies
The estimated development cost of the Ranger 3 Deeps mine will be determined as part of these further studies. However, it is expected that it will require an additional substantial investment of at least as much as is intended to be spent on the current exploration decline and further mine evaluation studies combined and potentially more
Risks associated with the Ranger 3 Deeps project are outlined in the Key Risks section and, in particular, slides 36 to 37 and 41
Ranger 3 Deeps - indicative milestones

| Milestones | Target Date |
| :--- | :--- |
| Exploration decline approved (by ERA Board and NT Government) | Completed |
| Award site preparation work | October 2011 |
| Targeted commencement of draft Environmental Impact Statement and associated studies | 2012 |
| Box cut excavation and completion | October 2012 |
| Commencement of decline construction | October 2012 |
| Commencement of drilling | June 2013 |
| Targeted commencement of feasibility study | 2014 |
| Review of economic viability and decision whether to proceed | 2014 |
| Targeted commencement of production* | Late 2015 |

* Assuming operational mine is feasible








## Use of proceeds


In determining the size of the capital raising, ERA has included an allowance for contingencies against unfavourable market and operating conditions ${ }^{1}$
ERA's other significant expenditure in the period up to a decision on the Ranger 3 Deeps mine, including rehabilitation expenditure, is expected to be funded from cash on hand ( $\$ 185$ million as at 30 June 2011) and cash flow from on-going operations
On the basis of the assumptions outlined on slides 40 and 41 ERA expects to still have a significant cash balance at the time it is scheduled to make a decision on the Ranger 3 Deeps mine ${ }^{2}$ but should actual market or operating circumstances be different, ERA's cash position will vary accordingly. It is too early to say whether additional funding will be required to construct the Ranger 3 Deeps mine as this will depend on achievement of these assumptions, the outcome of the Ranger 3 Deeps mine feasibility study and the mine design

1. The market and operating assumptions used by ERA to evaluate its funding requirements to 2015 are outined on slide 41 .
2. If the actual production levels, foreign exchange rates, commodity prices and cost savings achieved over the period to end of 2014 adversely differ from those assumptions outlined in assumptions outtined in the Key Risks section and, in particular on sidid 41 .


Pro-forma balance sheet

| (A\$ million) | 30 June 2011 | Equity raise | Pro-forma |
| :---: | :---: | :---: | :---: |
| Cash | 185 | 4871 | 672 |
| Inventories | 177 |  | 177 |
| Property, plant and equipment | 778 |  | 778 |
| Investment in trust fund | 58 |  | 58 |
| Other assets | 266 |  | 266 |
| Total assets | 1,464 |  | 1,951 |
| Debt | 0 |  | 0 |
| Rehabilitation provision | 550 |  | 550 |
| Other provisions | 13 |  | 13 |
| Other liabilities | 72 |  | 72 |
| Total liabilities | 635 |  | 635 |
| Net assets | 829 |  | 1,316 |
| Contributed Equity | 215 | 4871 | 702 |
| Reserves | 391 |  | 391 |
| Retained profits | 223 |  | 223 |
| Total equity | 829 |  | 1,316 |

${ }^{1}$ Cash raised adjusted for transaction costs

|  | Investment highights |
| :---: | :---: |
|  | - Experienced producer with strong exploration upside <br> - Experienced producer with over three decades of uranium mining experience <br> - ERA has identified highly prospective and under explored regions within the Ranger Project Area <br> - Expanded exploration program for 2012 to 2014 for an expected total cost of $\$ 40$ million will target these areas <br> - High quality deposit with ability to leverage existing processing facility <br> - Ranger 3 Deeps mineral resource of an estimated 34,000 tonnes of uranium oxide is one of the most significant undeveloped uranium deposits recently discovered <br> - Existing infrastructure at Ranger mine could be leveraged for processing Ranger 3 Deeps ore, providing continuity of production post processing of the stockpiles <br> - Investment in water management will support ERA's production optimisation and ensure water inventory is reduced <br> - Implementation of water management strategy is well advanced <br> - Water management initiatives expected to support future development projects and rehabilitation <br> - Positive uranium market outlook in the longer term <br> - Emerging economies expected to support uranium demand, with commitment to nuclear energy from China, India, Russia and the United Arab Emirates <br> - Proceeds of capital raising to fund capital expenditure for <br> - Ranger 3 Deeps exploration decline and mine feasibility study <br> - Expanded exploration program scheduled for 2012 to 2014 <br> - Investment in water management <br> - Capital raising support led by $68.4 \%$ major shareholder, Rio Tinto <br> - Rio Tinto has committed to take up its $68.4 \%$ entitlement and indicated its intention to participate in sub-underwriting the retail entitlement offer <br> - Continued financial and operational support <br> Note: These investment highlights should be considered in light of the risk factors set out on slides 34 to 45 |
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## Key risks

There are various risks associated with investing in ERA, and many of these risks are outside the control of ERA. There can be no guarantee that ERA will achieve its stated objectives or intentions, that forecasts will be met or that forward-looking statements will be realised. Set out below is a summary of some, but not all, of the risks facing ERA. Please refer to slides 34 to 45 for more detail on these key operational and investment risks.

> Uranium market demand and price risks
Credit and market risks
Currency risk
Access to capital risk

Nature of uranium production -
Wet season and weather treatment
Taings Storage Facility and water
Exploration and project development risks - Nature of uranium production -

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\begin{aligned}
& \text { - Brine Concentrator construction risks } \\
& \text { - Tailings Storage Facility and water }
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Production from Pit 3
Resource estimates

## Rehabilitation

 - Ore reservesPersonnel - Accounting standards

Insurance
Cost saving program Rehabilitation
Regulatory risk and stakeholder matters
General regulatory risks
Regulators and stakeholders

- Ranger Rehabilitation Trust Fund
- Security of Tenure and the Atomic Energy Act Tax risks


## Support of Rio Tinto

Dividend policy
Risks relating to equity investment and markets
Underwriting risks - Underwriting risks

## Operational risks




- ERA position and uranium market outlook - Overview of Ranger rehabilitation and water management - Overview of ERA's growth initiatives - Capital raising details | - Key risks |
| :--- |
| - Selling restrictions / jurisdictions |






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| Resource estimates |
| Resource estimates are expressions of judgment based on knowledge, experience and resource modelling. As such, resource estimates are |
| inherently imprecise and rely, to some extent, on interpretations made which may prove to be inaccurate. Although qualified professionals have |
| been employed to prepare resource estimates for ERA, such estimates may nevertheless prove to be inaccurate. |
| Furthermore, resource estimates are likely to change over time as new information becomes available. Should ERA encounter mineralisation or |
| geological formations different from those predicted by past drilling, sampling and interpretations, resource estimates may need to be adjusted in a |
| way that could adversely affect ERA's operations and may have an impact on development and mining plans. |
| Rehabilitation |
| ERA is currently required to rehabilitate the Ranger Project Area by January 2026 so that the environment at the site is similar to the adjacent |
| areas of the Kakadu National Park. ERA is presently undertaking detailed studies on the rehabilitation and closure of the Ranger Project Area. |
| These studies will define the rehabilitation cost estimate with further certainty and are expected to be completed by the end of 2012. The current |
| rehabilitation provision is outlined on slide 16. |
| Without the benefit of these further studies, the current cost estimate for the rehabilitation of the Ranger Project Area has been developed by ERA |
| based on a number of assumptions. This estimate is based at an order of magnitude level, meaning the estimate is preliminary and could vary |
| significantly. The estimate is subject to a number of uncertainties, which could adversely impact the actual costs for rehabilitation. For example, |
| the current cost estimate: |
| - includes an allowance for estimated operating costs and capital expenditure for the duration of the rehabilitation period. Actual costs may |
| be materially different; |

## Key risks (cont'd)

The current rehabilitation cost estimate has been prepared based on the schedule of activities outlined on slide 16. Any significant change in this schedule may adversely impact the actual rehabilitation costs.
Once the pre-feasibility study has been completed, ERA expects to be able to further refine its estimates for rehabilitation costs. If future estimates of the rehabilitation costs are materially higher than those currently estimated, ERA will be required to increase the rehabilitation provision. A significant increase in rehabilitation costs is likely to have a material adverse effect on the financial position of ERA.
No assurance can be given that the anticipated tonnages and grades of ore will be achieved during production or that the indicated level of recovery will be realised. Material price fluctuations, as well as increased production costs, reduced recovery rates or fluctuations in foreign exchange, may render ore reserves containing relatively lower grades uneconomic and may ultimately result in a restatement of such ore reserves. Moreover, shor-term operating factors relating to ore reserves, such as the need for sequential development of ore bodies and the processing of new or different ore types or grades, may cause ERA's mining operation to be unprofitable.

## Ore reserves

## Personnel

 Recruiting and retaining qualified personnel is important to the success of $E R A$. The number of persons skilled in the exploration and development of mining properties is limited and competition for such persons is strong. Difficulties in recruiting and retaining appropriately skilled staff may adversely impact ERA's ability to undertake the capital projects outlined in this presentation, including the Ranger 3 Deeps exploration decline and the construction and commissioning of the Brine Concentrator, within ERA's current budgets for these projects.
## Accounting standards

Australian accounting standards are set by the Australian Accounting Standards Board ("AASB") and are outside the control of ERA. Changes to accounting standards issued by the AASB have the potential to adversely affect the financial performance and position reported in ERA's financial statements.
Insurance
ERA will endeavour to maintain insurance within ranges of coverage in accordance with industry practice. There is a risk that ERA's insurance may not be of a nature or level to provide adequate cover. The occurrence of an event that is not covered or fully covered could have an adverse effect on ERA and its financial performance.
Cost saving program
ERA is seeking to achieve targeted cumulative cost savings of $\$ 150$ million over the next three and half years, of which $\$ 60$ million is targeted by the end of
2012. ERA has undertaken a business review to identify and quantify the anticipated cost savings. Implementation of these costs savings will require
management's focus and must be done in a way that is consistent with ERA's obligations for the Ranger Project Area. However, there is no guarante that
the cost saving initiatives will result in improvements in operational or financial performance of the level expected (if at all) or that such improvements will
arise within the near to medium term.
Uranium market demand and price risks
As ERA's business relates primarily to the production and sale of uranium oxide to a variety of buyers, fluctuations in the global uranium market may
materially affect ERA's financial performance.
Demand for, and pricing of, uranium oxide remains sensitive to external economic and political factors, many of which are beyond ERA's control, including:
worldwide uranium supply and demand, regional political developments in uranium producing and nuclear power generating countries and regions, and the
price and availability of competing power generating technologies. Accordingly, it is impossible to predict future uranium price movements with certainty.
ERA does not hedge the price for which it sells uranium oxide. Any sustained reduction in uranium prices from historical averages will adversely affect
ERA's business.
Where its production schedule does not match the sales profile required to fulfil long term contractual commitments with its customers, ERA purchases
uranium oxide on the spot market. An increase in the amount of uranium oxide that ERA is required to purchase on the spot market would increase ERA's
exposure to uranium oxide price risks. An increase in the price at which uranium oxide was purchased, or an inability to purchase uranium oxide where
required to satisfy a contractual commitment, could have a material adverse affect on ERA's financial position.
Credit and market risks
Currency risk
International prices of uranium oxides are denominated in United States Dollars, while ERA's expenses are principally denominated in Australian Dollars.
Accordingly, ERA is exposed to the fluctuations and volatility of the rate of exchange between the United States Dollar and the Australian Dollar (as
determined in international markets). Each unfavourable change of one cent in the Australian Dollar against the United States Dollar will adversely impact
ERA's cash flow by an amount of approximately $\$ 5$ million per year. ERA does not currently conduct hedging activities to mitigate the impact of currency
risk.
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| Key risks (cont'd) |  |  |
| :---: | :---: | :---: |
| Regulatory risks and stakeholder matters |  |  |
| General regulatory risks |  |  |
| Uranium mining in Australia is extensively regulated by Commonwealth and State and Territory Governments. The areas of uranium mining that are regulated include exploration, development, production, transport, export, taxes and royalties, labour standards, occupational health, waste disposal, protection and rehabilitation of the environment, mine reclamation, mine safety, toxic and radioactive substances and native title. In particular, the approval processes for uranium mining are more onerous, and therefore more costly, than for the mining of other minerals. |  |  |
| The mining and export of uranium is currently permitted under strict international agreements designed to prevent nuclear proliferation. The export of uranium is tightly controlled by the Commonwealth Government through its licensing process and Australian uranium can only be exported to countries that have signed the nuclear non-proliferation treaty. |  |  |
| ERA's operations could be affected by government actions in Australia and other countries or jurisdictions in which it has interests including new or amended legislation, guidelines and regulations in relation to the environment, uranium or nuclear power sectors, competition policy, native title and cultural heritage. This could impact, among other things, ERA's land access rights, the granting of licences and other tenements, the extension of mine life, the approval of developments and ERA's freedom to conduct operations. |  |  |
| Future legislation and changes in the regulatory framework could cause additional expense, capital expenditures, restrictions and delays in the development of ERA's assets, the extent of which cannot be predicted. Any such government action may require increased capital or operating expenditures and could prevent or delay certain operations by ERA, which could have a material adverse effect on ERA's business and financial condition. |  |  |
| Regulators and stakeholders |  |  |
| Uranium mining in the Northern Territory is regulated through a suite of Commonwealth and Northern Territory legislation. The Traditional Owners of the land on which the Ranger Project Area and Jabiluka is situated are the Mirarr people. |  |  |
| ERA's operations are closely supervised and monitored by key statutory bodies including: |  |  |
| - the Northern Territory Department of Resources, the Commonwealth Supervising Scientist Division (SSD) and the Northern Land Council (representing the Mirarr), all of which are represented, together with ERA, on the Ranger and Jabiluka Minesite Technical Committees; <br> - the Commonwealth Department of Resources, Energy and Tourism; <br> - the Alligator Rivers Region Advisory Committee (including non-government organisation representatives); and <br> - the Alligator Rivers Region Technical Committee (including non-government organisation representatives). |  |  |
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The Ranger and Jabiluka Minesite Technical Committees (MTCs) - made up of the organisations noted above - are the key forums for approvals on
environmental matters relating to Ranger and Jabiluka.
Regulatory approvals will be required to commence any production at Ranger 3 Deeps mine or at other parts of the Ranger Project Area. If regulatory
approvals are not obtained, or are obtained on unfavourable conditions, ERA will not be able to proceed with those developments.
In relation to Jabiluka, ERA has entered into a Long Term Care and Maintenance Agreement with the Traditional Owners of Jabiluka area, the Mirarr
people. ERA has agreed that the future mining developments at Jabiluka will not occur without the consent of the Mirarr people. There is no guarantee
that this consent will be forthcoming and, by extension, that the Jabiluka deposit will be developed.
Ranger Rehabilitation Trust Fund
ERA is required to maintain a Ranger Rehabilitation Trust Fund ("Ranger Trust Fund") with the Commonwealth Government. The Ranger Trust Fund is
intended to provide security against the estimated costs of closing and rehabilitating the Ranger Project Area immediately (rather than upon the planned
cessation of mining operations in 2021).
Each year, ERA prepares and submits to the Commonwealth Government an annual plan of rehabilitation calculated on the basis of an immediate
closure. Once accepted by the responsible Commonwealth Minister, the annual plan is then independently assessed and costed and the amount to be
provided by ERA, in the Ranger Trust Fund, is determined. The Ranger Trust Fund includes both cash and bank guarantees procured by ERA.
To the extent that the independent assessor determines an amount for the rehabilitation costs that is greater than ERA's calculations or ERA is required
to provide more cash than currently held on deposit by the Commonwealth Government (eg if it becomes unable to renew bank guarantees currently held
by the Commonwealth Government), there is a risk that greater funding of the trust fund will be required from ERA than currently anticipated by ERA.
Security of Tenure and the Atomic Energy Act
The grant or maintenance of tenements or obtaining renewals depends on ERA being successful in obtaining required statutory approvals for proposed
activities.
ERA conducts operations on the Ranger Project Area pursuant to an authority issued under section 41 of the Atomic Energy Act 1953 (Cth) ("AEA") ('s41
Authority'). The AEA is administered by the Commonwealth Department of Resources, Energy and Tourism.
Under the s41 Authority, ERA currently has authority to produce uranium oxide at the Ranger Project Area until January 2021 and must fully rehabilitate
the site by January 2026.
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## Monday 17 October 2011

# SUCCESSFUL COMPLETION OF INSTITUTIONAL COMPONENT OF ENTITLEMENT OFFER 

Completion of Institutional Entitlement Offer
Energy Resources of Australia Ltd (ERA) today announced the successful completion of the institutional component (Institutional Entitlement Offer) of its 12 for 7 accelerated renounceable entitlement offer (Entitlement Offer) of new ERA ordinary shares (New Shares) at an offer price of $\$ 1.53$ per New Share (Offer Price).

Under the Institutional Entitlement Offer, ERA raised approximately $\$ 380$ million through the issue of approximately 249 million shares.

The Institutional Entitlement Offer attracted strong demand from ERA's institutional shareholders (including Rio Tinto's participation for its full $68.4 \%$ entitlement), with eligible institutional shareholders electing to take up approximately $99 \%$ of the New Shares available to them as part of the Institutional Entitlement Offer.

As announced on Wednesday 12 October 2011, the net proceeds of the Entitlement Offer will be used by ERA to fund construction of a Brine Concentrator and other water management initiatives, construction of the Ranger 3 Deeps exploration decline and associated drilling, completion of evaluation studies into the development of the Ranger 3 Deeps mine and an expanded exploration program during the period 2012 to 2014 targeting highly prospective areas on the Ranger Project Area.

Approximately 1.9 million New Shares were available for the institutional shortfall bookbuild, which was conducted from Thursday, 13 October 2011 to Friday, 14 October 2011. The bookbuild was well supported with a clearing price of $\$ 2.00$ per New Share, a premium of $\$ 0.47$ to the Offer Price. Eligible institutional shareholders who elected not to take up their entitlements in the Institutional Entitlement Offer will receive $\$ 0.47$ for each New Share not taken up (net of expenses and any withholdings required by law).

ERA's Chief Executive Officer, Rob Atkinson, said: "ERA is pleased with the strong support for the capital raising demonstrated by existing shareholders as well as from new investors. The capital allows ERA to progress the very important implementation of our water management strategy and progress exploration and development activities in the Ranger Project Area."

New Shares taken up under the Institutional Entitlement Offer are expected to be issued on Tuesday 25 October 2011 and commence trading on ASX on the same day.

## Commencement of Retail Entitlement Offer

The retail component of the Entitlement Offer (Retail Entitlement Offer) will open on Wednesday 19 October 2011 and close at $5.00 \mathrm{pm}\left(\mathrm{AEDT}^{1}\right)$ on Wednesday 9 November 2011. The Retail Entitlement Offer has been fully underwritten, and is expected to raise approximately $\$ 120$ million.

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Retail shareholders who are eligible to participate under the terms of the Retail Entitlement Offer (Eligible Retail Shareholders) will be able to subscribe for 12 New Shares for every 7 ERA ordinary shares held at 7.00 pm (AEDT) on Monday, 17 October 2011 (Record Date), at the same $\$ 1.53$ Offer price as the Institutional Entitlement Offer.

Eligible Retail Shareholders wishing to participate in the Retail Entitlement Offer should carefully read the retail offer booklet, which will be sent on Wednesday, 19 October 2011 and will also be made available on ERA's website (www.eraentitlementoffer.com.au). Eligible Retail Shareholders wishing to acquire New Shares under the Retail Entitlement Offer will need to apply for New Shares pursuant to the instructions set out on the personalised Entitlement and Acceptance Form that will accompany the retail offer booklet.

Retail shareholders who do not take up their entitlements or who are ineligible to participate in the Retail Entitlement Offer will receive any premium between the clearing price under the retail bookbuild and the Offer Price for New Shares of $\$ 1.53$ (net of expenses and any withholdings required by law). No amount will be paid if the clearing price is equal to the Offer Price. There can be no assurance or guarantee that the clearing price will be higher than the Offer Price or that the clearing price achieved in the institutional bookbuild will be matched in the retail bookbuild.

Certain institutions, including Rio Tinto, have entered into arrangements on market based terms with the underwriter to sub-underwrite any shortfall in the Retail Entitlement Offer.

Retail shareholders who have further questions regarding the Offer should call the ERA Entitlement Offer Information Line on 1300578157 (within Australia) or +61394154355 (from outside Australia) at any time from 9.00am to 5.00 pm (AEDT) Monday to Friday during the Retail Entitlement Offer period.

ERA expects its trading halt to be lifted and shares to recommence trading today on an ex-entitlement basis.

## Contacts:

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| :--- | :--- | :--- |
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For further information on the company's activities please access ERA's website at www.energyres.com.au

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This announcement does not constitute an offer to sell, or a solicitation of an offer to buy, securities in the United States or to, or for the account or benefit of, any "U.S. person" (as defined in Regulation S under the Securities Act of 1933, as amended (the "Securities Act")) ("U.S. Person"), or in any other jurisdiction in which such an offer would be illegal. The securities referred to herein have not been and will not be registered under the Securities Act, or under the securities laws of any state or other jurisdiction of the United States and may not be offered or sold, directly or indirectly, within the United States or to, or for the account or benefit of, U.S. Persons, unless the securities have been registered under the Securities Act or an exemption from the registration requirements of the Securities Act is available.

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This Booklet (including the ASX announcements and the Investor Presentation in relation to the Entitlement Offer reproduced in it) and accompanying personalised Entitlement and Acceptance Form have been prepared by ERA. The information in this Booklet is dated Wednesday, 19 October 2011 (other than the Investor Presentation and Offer Announcement published on the ASX website on Wednesday, 12 October 2011 and the Institutional Offer Completion Announcement published on the ASX website on Monday, 17 October 2011).

No party other than ERA has authorised or caused the issue of the information in this Booklet, or takes any responsibility for, or makes any statements, representations or undertakings in this Booklet.

This information is important and requires your immediate attention.

You should read the information in this Booklet carefully and in its entirety before deciding whether to invest in New Shares. In particular, you should consider the risk factors outlined in the 'Key risks' section of the Investor Presentation, which is included in this Booklet, any of which could affect the operating and financial performance of ERA or the value of an investment in ERA.

You should consult your stockbroker, accountant or other independent professional adviser to evaluate whether or not to participate in the Retail Entitlement Offer. ERA has applied to ASX for the grant of official quotation of the New Shares. It is expected that normal trading on ASX will commence in relation to New Shares issued under the Retail Entitlement Offer on Tuesday, 22 November 2011. ERA will have no responsibility and disclaims all liability (to the maximum extent permitted by law, including for negligence) to persons who trade New Shares before the New Shares are listed on the official list of ASX or before they receive their confirmation of issue, whether on the basis of confirmation of the allocation provided by ERA, the Registry or the Underwriter. ASX accepts no responsibility for any statement in this Booklet.

## 1. Eligible Retail Shareholders

The information in this Booklet contains an offer of New Shares to Eligible Retail Shareholders in Australia and New Zealand and has been prepared in accordance with section 708AA of the Corporations Act as modified by ASIC Class Order 08/35.

Eligible Retail Shareholders are those holders of Shares who:
> are registered as a holder of Shares as at the Record Date ${ }^{2}$;
> have a registered address on the share register in Australia or New Zealand;

[^4]$>\quad$ are not in the United States and are not a U.S. Person or acting for the account or benefit of a U.S. Person;
> did not receive an offer (other than as nominee) under the Institutional Entitlement Offer and were not treated as an ineligible institutional shareholder under the Institutional Entitlement Offer; and
> are eligible under all applicable securities laws to receive an offer under the Retail Entitlement Offer without any requirement for a prospectus or offer document to be lodged or registered.

Retail Shareholders who do not satisfy each of these criteria are 'Ineligible Retail Shareholders'.

The Retail Entitlement Offer is not being extended to any shareholders outside Australia or New Zealand. By returning a completed Entitlement and Acceptance Form or making a payment by BpaY, you will be taken to have represented and warranted that you satisfy each of the criteria listed above. Eligible Retail Shareholders who are nominees, trustees or custodians are therefore advised to seek independent professional advice as to how to proceed.

Persons acting as nominees for other persons must not take up any Entitlements on behalf of, or send any documents related to the Retail Entitlement Offer to, any person in the United States or any person that is a U.S Person, or is acting for the account or benefit of, a U.S Person.

ERA may (in its absolute discretion) extend the Retail Entitlement Offer to any institutional shareholder that was eligible to participate in the Institutional Entitlement Offer but was not invited to participate in the Institutional Entitlement Offer (subject to compliance with relevant laws).

## 2. Ineligible Retail Shareholders

ERA has decided that it is unreasonable to make offers under the Retail Entitlement Offer to holders of Shares who have registered addresses outside Australia and New Zealand, having regard to the number of such holders in those places and the number and value of the New Shares that they would be offered, and the cost of complying with the relevant legal and regulatory requirements in those places.

Certain ERA shareholders resident outside Australia and New Zealand are not eligible to participate in the Entitlement Offer. To satisfy applicable Corporations Act conditions, ERA has appointed a nominee and will issue the nominee with entitlements to subscribe for the New Shares that would otherwise have been available for subscription by Ineligible Retail Shareholders. The nominee will arrange for the sale of those entitlements to certain institutional investors to be conducted on or around Monday, 14 November 2011, and will work with ERA to distribute any Retail Premium (net of expenses and any withholdings required by law) proportionately to Ineligible Retail Shareholders.

## 3. Receipt of excess proceeds

If any shareholder receives proceeds from the Retail Bookbuild in excess of the proceeds to which it was actually entitled based on its shareholding as at the Record Date, then, in the absolute discretion of ERA and the Underwriter, the shareholder may be required to repay to the Underwriter the excess proceeds.

By accepting their Entitlement, or accepting proceeds from the Retail Bookbuild, shareholders irrevocably acknowledge and agree to repay any excess proceeds as set out above as required by ERA and the Underwriter in their absolute discretion. Shareholders also acknowledge that there is no time limit on the ability of ERA and the Underwriter to require repayment as set out above.

## 4. No cooling-off rights

Cooling-off rights do not apply to an investment in New Shares. You cannot withdraw your application once it has been accepted.

## 5. Rounding of Entitlements

Where fractions arise in the calculation of Entitlements, they will be rounded up to the next whole number of New Shares.

## 6. No Entitlements trading

Entitlements are renounceable but cannot be traded on ASX or any other exchange, nor can they be privately transferred.
7. Not investment advice or financial product advice

The Entitlement Offer to which the information in this Booklet relates is being made in reliance on section 708AA of the Corporations Act as modified by ASIC Class Order 08/35. The information in this Booklet is not a prospectus, product disclosure statement, disclosure document or other offering document under the Corporations Act (or any other law) and has not been lodged with ASIC. It is also not financial product advice and has been prepared without taking into account your investment objectives, financial circumstances or particular needs. ERA is not licensed to provide financial product advice in respect of the New Shares.

The information in this Booklet does not purport to contain all the information that you may require to evaluate a possible application for New Shares, nor does it contain all the information which would be required in a prospectus or product disclosure statement prepared in accordance with the requirements of the Corporations Act. It should be read in conjunction with ERA's other periodic statements and continuous disclosure announcements lodged with ASX, which are available at www.asx.com.au.

The information in this Booklet does not take into account the investment objectives, financial situation or needs of you or any particular investor. Before deciding whether to apply for New Shares, you should consider whether they are a suitable investment for you in light of your own investment objectives and financial circumstances and having regard to the merits or risks involved. You should conduct your own independent review, investigation and analysis of Shares the subject of the Retail Entitlement Offer. If, after reading this Booklet, you have any questions about the Retail Entitlement Offer, you should contact your stockbroker, accountant or other independent professional adviser.

## 8. Foreign jurisdictions

The information in this Booklet has been prepared to comply with the requirements of the securities laws of Australia and New Zealand.

The information in this Booklet does not constitute an offer in any jurisdiction in which, or to any person to whom, it would not be lawful to make such an offer. No action has been taken to register or qualify the Retail Entitlement Offer, the Entitlements or the New Shares or otherwise permit a public offering of the New Shares, in any jurisdiction outside of Australia and New Zealand. Return of the personalised Entitlement and Acceptance Form or your Bpay payment will be taken by ERA to constitute a representation by you that there has been no breach of any such laws.

The distribution of this Booklet (including an electronic copy) outside Australia and New Zealand is restricted by law. If you come into possession of this Booklet, you should observe such restrictions and should seek your own advice on such restrictions.

Any non-compliance with these restrictions may contravene applicable securities laws.

Refer to the 'Selling restrictions/jurisdictions' section of the Investor Presentation, which is included in this Booklet on pages 59 to 63 for more information.

## New Zealand

The New Shares are not being offered or sold to the public within New Zealand other than to existing shareholders of ERA with registered addresses in New Zealand to whom the offer is being made in reliance on the Securities Act (Overseas Companies) Exemption Notice 2002 (New Zealand).

This Booklet or material accompanying it has not been registered, filed with or approved by any New Zealand regulatory authority under the Securities Act 1978 (New Zealand). This Booklet or material accompanying it is not an investment statement or prospectus under New Zealand law and is not required to, and may not, contain all the information that an investment statement or prospectus under New Zealand law is required to contain.

## United States

This Booklet and any material accompanying it may not be released or distributed in the United States or to U.S Persons. This Booklet and any material accompanying it does not constitute an offer to sell, or a solicitation of an offer to buy, securities in the United States. The Entitlements and New Shares have not been, and will not be, registered under the U.S. Securities Act or the securities laws of any state or other jurisdiction of the United States. The Entitlements may not be taken up by persons in the United States or by persons who are U.S Persons, or are acting for the account or benefit of, U.S Persons, and the New Shares may not be offered or sold in the United States or to, or for the account or benefit of, U.S Persons, except in transactions exempt from, or not subject to the registration requirements of the U.S. Securities Act and the applicable securities laws of any state or other jurisdiction of the United States. The New Shares to be offered and sold to Eligible Retail Shareholders will only be sold in "offshore transactions" (as defined in Rule 902(h) under the U.S. Securities Act) in compliance with Regulation $S$ thereunder.

## 9. Governing law

The information in this Booklet, the Retail Entitlement Offer and the contracts formed on acceptance of the Retail Entitlement Offer pursuant to the personalised Entitlement and Acceptance Forms are governed by
the law applicable in New South Wales, Australia. Each shareholder who applies for New Shares submits to the non-exclusive jurisdiction of the courts of New South Wales, Australia.

## 10. Taxation

Set out below is a general summary of the potential Australian tax implications of the Retail Entitlement Offer for Eligible Retail Shareholders who are residents of Australia for tax purposes and who hold their Shares on capital account.

The summary below does not deal with the tax implications for Eligible Retail Shareholders who are not residents of Australia for tax purposes. It also does not deal with the tax implications for Eligible Retail Shareholders:
> who hold their Shares (or will hold their Entitlements) as revenue assets or trading stock such as banks, insurance companies and taxpayers carrying on a business of share trading;
> have acquired their Shares for the purposes of resale at a profit;
> who acquired their Shares (or will hold their Entitlements) under an arrangement that constitutes an 'employee share scheme' for Australian tax purposes.

It is intended as a general guide only and is not an authoritative or complete statement of all potential tax implications for each Eligible Retail Shareholder.

The summary below is not advice and should not be relied on as such. It also does not take account of any individual circumstances of any particular Eligible Retail Shareholder. Taxation is a complex area of law and the taxation consequences for each Eligible Retail Shareholder may differ depending on their own particular circumstances. Accordingly, Eligible Retail Shareholders should seek specific advice applicable to their own particular circumstances from their own financial or tax advisers.

The summary below is based on the law in effect as at the date of this Booklet. Future changes in Australian taxation law, including changes in interpretation or application of the law by the courts or taxation authorities in Australia, may affect taxation treatment of an investment in Shares or the holding and disposal of Shares.

Shareholders may receive a Retail Premium on renouncing their Entitlements. The taxation treatment of an amount received in these circumstances is unclear. As such, any Eligible Retail Shareholder who does not take up their Entitlement in full and who receives a Retail Premium as a result of the Retail Bookbuild, is strongly advised to obtain professional advice as to the taxation treatment of the Retail Premium received.

The Commissioner of Taxation has expressed the view in Draft Taxation Ruling TR 2010/D8 that the Retail Premium received by Eligible Retail Shareholders in these circumstances is to be treated as an unfranked dividend or, to the extent that the Retail Premium is not a dividend, as ordinary income. If the position adopted by the Commissioner of Taxation is correct, Eligible Retail Shareholders will be required to include the Retail Premium in their assessable income. Eligible Retail Shareholders will not have the benefit of any tax offsets for franking credits. The Commissioner of Taxation has also stated that the receipt of the Premium should not be treated as a capital gain and hence will not be eligible for the CGT discount.

The position adopted by the Commissioner of Taxation is set out in a draft ruling that is yet to be finalised. The position has not been tested in the courts and it is unclear whether it is a correct interpretation of the law. Nevertheless, the description above is a summary of the
manner in which the Commissioner is likely to apply the law.
The law requires that tax be withheld by Australian resident companies from dividends paid to certain shareholders (for example, subject to certain exceptions, Australian tax resident shareholders who have not provided their Tax File Number (TFN) or Australian Business Number (ABN) or shareholders who are not Australian residents for tax purposes).

Given the Commissioner's position, ERA considers that it may be obliged to withhold tax in relation to any proceeds on sale of their Entitlement under the Retail Bookbuild. Therefore, an amount may be withheld from any proceeds paid to certain Eligible Retail Shareholders such that the ultimate receipt may be net of any withholdings.

If you are an Australian tax resident shareholder, and you have not previously provided your TFN or ABN to ERA, you may wish to do so prior to the close of the Retail Entitlement Offer to ensure that withholding tax is not deducted from any proceeds payable to you. If you do not provide your TFN or ABN, withholding tax may be deducted from such payment at the top marginal tax rate (currently $45 \%$ ) plus any applicable levies.

## Issue of Entitlements

The issue of the Entitlements should not itself result in any amount being included in the assessable income of an Eligible Retail Shareholder.

## Exercise of Entitlements

For Eligible Retail Shareholders who exercise their Entitlements and are allocated New Shares:
> the Entitlements will cease to exist and a CGT event will occur, but any capital gain or loss made on the exercise of the Entitlement should be disregarded for tax purposes;
> the New Shares acquired as a result of exercising the Entitlements will be treated for CGT purposes as having been acquired on the day on which the Entitlements are exercised; and
> the New Shares should have a cost base for CGT purposes equal to:
> where the Eligible Retail Shareholder's existing Shares were acquired (or are taken to be acquired) on or after 20 September 1985, the Offer Price payable by them for those New Shares plus certain non-deductible incidental costs they incur in acquiring them; or
> where the Eligible Retail Shareholder's existing Shares were acquired (or are taken to be acquired) before 20 September 1985, the sum of the market value of the Entitlements when they were exercised and the Offer Price payable by them for those New Shares plus certain non-deductible incidental costs they incur in acquiring them.

## New Shares

Eligible Retail Shareholders who exercise their Entitlements will acquire New Shares. Any future dividends or other distributions made in respect of those New Shares will be subject to the same taxation treatment as dividends or other distributions made on Shares held in the same circumstances.

On any future disposal of New Shares, Eligible Retail Shareholders may make a capital gain or capital loss, depending on whether the capital proceeds of that disposal are more than the cost base or less than the reduced cost base of those shares. The cost base of those shares is described above.

Any capital gain arising to Eligible Retail Shareholders who are individuals and trusts (other than trusts that are complying superannuation funds) can generally be reduced by $50 \%$ (after first offsetting current year or prior year capital losses from other asset disposals) if the New Shares are held for at
least 12 months between the date the New Shares are acquired and the date of disposal. For Eligible Retail Shareholders which are complying superannuation funds, any capital gain can generally be reduced by one-third (after first offsetting current year or prior year capital losses from other asset disposals) if the New Shares are held for at least 12 months between the date the New Shares are acquired and the date of disposal. The CGT discount is not available to Eligible Retail Shareholders that are companies.

New Shares will be treated for the purposes of the CGT discount as having been acquired when the Eligible Retail Shareholder exercised the Entitlement to subscribe for them.

## Taxation of Financial Arrangements (TOFA)

Australian income tax law includes specific TOFA rules. In summary, the TOFA rules can operate to make assessable or deductible, gains or losses arising from certain 'financial arrangements'.

As the application of the TOFA rules is dependent on the particular facts and circumstances of the taxpayer, Eligible Retail Shareholders should obtain their own advice in relation to the potential applicability of the TOFA rules, in light of their own individual facts and circumstances.

## Other Australian taxes

No GST or stamp duty is payable in respect of the grant or exercise of the Entitlements or the acquisition of New Shares.

## 11. Underwriting

On Wednesday, 12 October 2011, ERA entered into the Underwriting Agreement under which the Underwriter has agreed to manage the Entitlement Offer and fully underwrite the Entitlement Offer, other than the entitlements of entities affiliated with Rio Tinto.

In accordance with the Underwriting Agreement and as is customary with these types of arrangements:
> ERA has (subject to certain limitations) agreed to indemnify the Underwriter, its affiliates, successors and related bodies corporate, and their directors, officers, agents, employees, representatives and advisers against losses suffered or incurred in connection with the Entitlement Offer;
> ERA and the Underwriter have given representations, warranties and undertakings in connection with (among other things) the conduct of the Entitlement Offer;
> the Underwriter may (in certain circumstances, including having regard to the materiality of the relevant event) terminate the Underwriting Agreement and be released from its obligations under it on the occurrence of certain events, including (but not limited to) where:
> a statement contained in the offer materials is or becomes false, misleading or deceptive (including by omission) or likely to mislead or deceive or the offer materials omit any information they are required to contain (having regard to the relevant Corporations Act requirements);
> ASX announces that ERA will be removed from the official list or that any Shares offered under the Entitlement Offer will be delisted or suspended from quotation by ASX for any reason;
> ERA withdraws the Entitlement Offer;
> there is a delay in the timetable for the Entitlement Offer, without the prior consent of the Underwriter;
> there is a change in the board of directors of ERA;
> there are adverse changes or disruptions to the financial markets of key countries or hostilities commence or escalate in key countries;
> the S\&P/ASX 200 Index is:
> at the close of trading on ASX on any trading day from Wednesday, 12 October 2011 until and including the retail settlement date, lower than $90 \%$ of the level of that index as at close of normal trading on ASX on the trading day immediately preceding Wednesday, 12 October 2011 and remains at or below that level for at least two consecutive trading days; or
> at the close of normal trading on ASX on either the trading day before the institutional settlement date or the retail settlement date, lower than $90 \%$ of the level of that index as at close of normal trading on ASX on the trading day immediately preceding Wednesday 12 October 2011; or
> there is an adverse change, or an event occurs which is likely to give rise to an adverse change, in the financial position or performance, shareholder's equity, profits, losses, results, condition, operations or prospects of ERA and its subsidiaries.

The Underwriter will be remunerated by ERA for providing these services at market rates and may be reimbursed for certain expenses.

The Underwriter has not authorised or caused the issue of this Booklet and takes no responsibility for any information in this Booklet or any action taken by you on the basis of such information. To the maximum extent permitted by law, the Underwriter excludes and disclaims all liability, for any expenses, losses, damages or costs incurred by you as a result of your participation in the Retail Entitlement Offer and the information in this Booklet being inaccurate or incomplete in any way for any reason, whether by negligence or otherwise.

ERA will arrange for Entitlements to be sold on behalf of Renouncing Shareholders. It has engaged the Underwriter to assist in that sale process through the Retail Bookbuild. However, it is important to note that the Underwriter will be acting for and providing services to ERA in this process and will not be acting for or providing services to ERA shareholders. The engagement of the Underwriter by ERA is not intended to create an agency or other relationship between the Underwriter and the ERA shareholders.

## Sub-underwriting arrangements

North, a subsidiary of Rio Tinto, along with certain other institutional investors, have entered into sub-underwriting agreements with the Underwriter to sub-underwrite the Retail Entitlement Offer. The sub-underwriters will be remunerated by the Underwriter for providing these services at market rates.

## 12. Financial data

All dollar values in this Booklet are in Australian dollars (\$ or A\$) unless otherwise stated.

## 13. Information availability

Eligible Retail Shareholders in Australia and New Zealand can obtain a copy of this Booklet during the Retail Entitlement Offer period by calling the ERA Entitlement Offer Information Line on 1300578157 toll free (within Australia) or +61394154355 (from outside Australia) between 9.00 am to 5.00 pm (AEDT) Monday to Friday during the Retail Entitlement Offer period. Persons who access the electronic version of this Booklet should ensure that they download and read the information in this Booklet in its entirety. The electronic version of this Booklet on the ERA website will not include a personalised Entitlement and Acceptance Form.

A replacement Entitlement and Acceptance Form can be requested by calling the ERA Entitlement Offer Information Line or obtained online by visiting the website at www.eraentitlementoffer.com.au during the Retail Entitlement Offer period.

Neither this Booklet nor the accompanying Entitlement and Acceptance Form may be distributed to or relied upon by, persons that are in the United States, or are U.S Persons, or are acting for the account or benefit of, U.S Persons, or otherwise distributed in the United States.

## 14. <br> Forward looking statements and future performance

Neither ERA, its officers, employees, agents, associates and advisers, nor any other person warrants or guarantees the future performance of the New Shares or any return on any investment made pursuant to the information in this Booklet. Forward looking statements, opinions and estimates provided in the information in this Booklet are based on assumptions and contingencies which are subject to change without notice, as are statements about market and industry trends, which are based on interpretations of current market conditions.

Any forward looking statements including projections, guidance on sales, earnings, dividends, and other estimates are provided as a general guide only and should not be relied upon as an indication or guarantee of future performance. They are subject to known and unknown risks, uncertainties and assumptions, many of which are outside the control of ERA and the Board of ERA, including the risks described in the accompanying Investor Presentation, which could cause actual results, performance or achievements to differ materially from future results, performance or achievements expressed or implied by any forward looking statements in this Booklet.

## 15. Past performance

Past performance and pro-forma historical financial information given in this Booklet is provided for illustrative purposes only and is not, and should not be relied upon as, an indication of future performance. The historical information in this Booklet is, or is based upon, information that has been released to the market. For further information, please see past announcements released to ASX.

## 16. Notice to nominees and custodians

Nominees and custodians who hold Shares as nominees or custodians will have received, or will shortly receive, a letter in respect of the Entitlement Offer. Nominees and custodians should consider carefully the contents of that letter and note in particular that the Retail Entitlement Offer is not available to eligible institutional shareholders who were invited to participate in the Institutional Entitlement Offer (whether they accepted their entitlement or not), institutional shareholders who were treated as ineligible institutional investors under the Institutional Entitlement Offer and Ineligible Retail Shareholders.

## 17. Disclaimer of representations

No person is authorised to give any information, or to make any representation, in connection with the Retail Entitlement Offer that is not contained in this Booklet. Any information or representation that is not in this Booklet may not be relied on as having been authorised by ERA, or its related bodies corporate, in connection with the Retail Entitlement Offer. Except as required by law, and only to the extent so required, none of ERA, or any other person, warrants or guarantees the future performance of ERA or any return on any investment made pursuant to this Booklet. ERA

| Term | Definition |
| :---: | :---: |
| AEDT | Australian Eastern Daylight Time |
| Application Monies | a payment or payments made to subscribe for New Shares |
| ASIC | Australian Securities and Investments Commission |
| ASX | ASX Limited or a financial market operated by it |
| Booklet | this document, including the Entitlement and Acceptance Form |
| CGT | capital gains tax |
| Closing Date | Wednesday, 9 November 2011 at 5.00pm (AEDT), unless extended |
| Corporations Act | Corporations Act 2001 (Cth) |
| CRN | has the meaning given in section 7 of 'How to Apply' |
| Eligible Retail Shareholders | has the meaning given in section 1 of 'Additional Information' |
| Entitlement | the number of New Shares which an Eligible Retail Shareholder is entitled to subscribe for under the Entitlement Offer |
| Entitlement and Acceptance Form | the personalised entitlement and acceptance form accompanying this Booklet which Eligible Retail Shareholders may use to apply for New Shares |
| Entitlement Offer | the 12 for 7 accelerated renounceable entitlement offer to subscribe for New Shares at the Offer Price set out in this Booklet and announced to ASX by ERA on Wednesday, 12 October 2011 |
| ERA | Energy Resources of Australia Ltd (ABN 71008550 865) |
| GST | Australian Goods and Services Tax |
| Ineligible Retail Shareholders | Retail Shareholders who do not satisfy the criteria of Eligible Retail Shareholders set out in section 1 of 'Additional Information' |
| Investor Presentation | the investor presentation relating to the Entitlement Offer, which was released to ASX by ERA on Wednesday, 12 October 2011 |
| Institutional Bookbuild | the Bookbuild consisting of New Shares not taken up by eligible institutional shareholders in the Entitlement Offer |


| Term | Definition |
| :---: | :---: |
| Institutional Entitlement Offer | the institutional component of the Entitlement Offer, details of which were announced to ASX by ERA on Wednesday, 12 October 2011 |
| New Share | a Share issued under the Entitlement Offer |
| North | North Limited (ACN 005233 689) |
| Offer Price | has the meaning given in section 1 of 'How to Apply' |
| Opening Date | Wednesday, 19 October 2011 |
| Record Date | Monday, 17 October 2011 at 7.00pm (AEDT) |
| Registry | Computershare Investor Services Pty Limited (ABN 48078279 277) |
| Renouncing Shareholders | Eligible Retail Shareholders who do not take up some or all of their Entitlement |
| Retail Entitlement Offer | the retail component of the Entitlement Offer, details of which are set out in this Booklet |
| Retail Entitlement Offer period | the period from and including the Opening Date until and including the Closing Date |
| Retail Bookbuild | the Bookbuild consisting of New Shares not taken up by Eligible Retail Shareholders in the Entitlement Offer |
| Retail Premium | the proceeds (if any) in excess of the Offer Price per New Share that may be achieved under the Retail Bookbuild |
| Retail Shareholder | a holder of Shares who is not an institutional shareholder |
| Rio Tinto | Rio Tinto Limited (ABN 96004458 404) |
| Share | a fully paid ordinary share in the capital of ERA |
| Underwriter | J.P. Morgan Australia Limited (ABN 52002888 011) |
| Underwriting Agreement | the underwriting agreement between ERA and the Underwriter dated 12 October 2011 |
| U.S Person | has the meaning given in 'Important Information' |
| U.S. Securities Act | has the meaning given in 'Important Information' |

## Corporate Directory

Registered Office<br>Energy Resources of Australia Ltd<br>C/- Mallesons Stephen J acques<br>Level 5, NICTA Building B<br>7 London Circuit<br>Canberra City ACT 2601<br>\section*{Registry}<br>Computershare Investor Services P ty Limited<br>117 Victoria Street<br>West End QLD 4101<br>Tel: +61 732372100<br>\section*{Website}<br>www.eraentitlementoffer.com.au<br>\section*{ERA Entitiement Offer Information Line}<br>Australia: 1300578157 toll free<br>International: +61 394154355<br>Open 9.00am to 5.00pm (AEDT) Monday to Friday during the Retail Entitlement Offer period

## Securities Exchange Listing

ERA's ordinary shares are listed on ASX (code 'ERA')

ERA
Energy Resources of Australia Ltd


## ERA <br> Energy Resources of Australia Ltd

 ABN 71008550865Entitlement and Acceptance Form for New Shares

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NOT FOR DISTRIBUTION OR RELEASE IN THE UNITED STATES OR TO U.S. PERSONS
Use a black pen
Print in CAPITAL letters inside the grey areas.

Securityholder Reference Number (SRN)


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边 For your security keep your SRN/HIN confidential.

## New Energy Resources of Australia Ltd ("ERA") Shares at A\$1.53 per New Share

## RETAIL ENTITLEMENT OFFER CLOSES ON 9 NOVEMBER 2011 AT 5.00PM (AEDT)

## IMPORTANT:

- This is an important document which requires your immediate attention. If you are in any doubt as to how to deal with this Entitlement and Acceptance Form ("Form"), please consult your stockbroker, accountant or other independent professional adviser.
- Terms used in this Form have the meanings given in this Form and the Retail Entitlement Offer Booklet ("Booklet") (collectively, the "Offer Documents") dated 19 October 2011 (unless otherwise stated). You should read the Offer Documents carefully before completing this Form.
- This Form relates to the renounceable Retail Entitlement Offer of 12 New Shares for every 7 existing ERA ordinary shares held by Eligible Retail Shareholders on the Record Date at the Offer Price of A\$1.53 per New Share.
- You can pay by Bpar ${ }^{\circledR}$. If you choose to pay by Bpay, you do not need to return this Form. Please refer overleaf for details.


## Shareholder Entitlement details

Receipt of your payment by 5.00pm (AEDT) on 9 November 2011 (together with this Form if you are paying by cheque(s), bank draft(s) or money order(s)) will constitute acceptance of the terms of the Offer Documents.

- If the amount you pay is insufficient to pay for the number of New Shares you apply for, you will be taken to have applied for such lower number of whole New Shares as that amount will pay for.
- If the amount you pay is more than the amount payable for your full Entitlement, you will be taken to have applied for your full Entitlement and the remainder will be refunded to you (without interest).
I/We enclose my/our payment for the amount shown below being payment of $A \$ 1.53$ per New Share.
Applications can only be made in the name(s) printed on this Form. See back of Form for completion guidelines.


## PLEASE DETACH HERE

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Energy Resources of Australia Ltd ABN 71008550865

Please see overleaf for Payment Options

| Ent: | $X, X X X$ | Pay: $\quad X, X X X$ |
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Biller Code: 123456
Ref No: 123456789012345678

Issuer
123456789012 XXX,XXX,XXX at Record Date, being 7.00pm (AEDT) on 17 October 2011

123456789012

Number of New Shares applied for (being not more than your Entitlement shown in box A)


B

Payment details - Please note that funds are unable to be directly debited from your bank account


Cheque amount


Make your cheque(s), bank draft(s) or money order(s) payable to "ERA Entitlement Offer"
E
Contact details
Please provide your contact details in case we need to speak to you about this slip Name of contact person

Contact person's daytime telephone number
$\square$

The Retail Entitlement Offer to which this Form relates is not being made and does not constitute an offer in any jurisdiction in which, or to any person to whom, it would not be lawful to make such an offer and no action has been taken to register shares in ERA or otherwise permit a public offering of the shares in any jurisdiction. In particular, this Form does not constitute an offer to sell, or the solicitation of an offer to buy, any securities in the United States, or to any person that is, or is acting for the account or benefit of, any "U.S. person" (as defined in Regulation S under the United States Securities Act of 1933 , as amended (the "Securities Act")) ("U.S. Person"), or in any other jurisdiction in which such offer would be illegal. The New Shares have not been, and will not be, registered under the Securities Act or the securities laws of any state or other jurisdiction of the United States and accordingly, the New Shares may not be offered, sold or otherwise transferred in the United States or to, or for the account or benefit of, U.S. Persons except pursuant to an exemption from, or in a transaction not subject to, the registration requirements of the Securities Act and any other applicable securities laws. Return of this Form shall be taken by ERA to constitute a representation by you that there has been no breach of any such laws. Eligible Retail Shareholders who are nominees, trustees or custodians are therefore advised to seek independent advice as to how to proceed.

## How to complete the Entitlement and Acceptance Form

Please complete all relevant sections of this Form using BLOCK LETTERS in black ink. Note that photocopies will not be accepted. These instructions are cross-referenced to each section of this Form. This Form should only be used by/for the Eligible Retail Shareholder(s) whose details appear on the front of this Form.

## Shareholder Entitlement Details

Details of your total Entitlement based on your ERA shares at 7.00 pm (AEDT) on 17 October 2011 are shown in box A on the front of this Form

B New Shares Applied For
You can apply to accept either all or part of your Entitlement. Enter in box B the number of New Shares you wish to accept from your Entitlement.

- To apply for your Entitlement in full, write in box B the number of New Shares shown in box A as your Entitlement.
- To apply for part of your Entitlement only, write in box B the number of New Shares for which you wish to apply.

C Acceptance Monies
Enter the amount of Acceptance Monies. To calculate the amount payable, multiply the number of New Shares applied for (box B) by A\$1.53.

Please ensure you complete box C on the bottom of the Form.
D Payment Details
You can apply for New Shares utilising the payment options detailed below. For all payment options, payment must be received by no later than 5.00 pm (AEDT) on 9 November 2011

## 1) Payment by Bpay

You can pay by Bpar using the details set out at the bottom left of this page (under "Payment Options"). If your payment is being made by BPAY you are not required to return this Form, and you will be deemed to have applied for such whole number of New Shares as is covered by the amount which you have paid. If the amount you pay is more than the amount payable for your full Entitlement, you will be taken to have applied your full Entitlement and the remainder will be efunded to you (without interest),
(2) Payment by cheque(s), bank draft(s) or money order(s)

If you choose this payment method, your cheque(s), bank draft(s) or money order(s) must be made in Australian currency and drawn on an Australian branch of a financial institution. Such payment must be made payable to "ERA Entitlement Offer" and crossed "Not Negotiable". Payments that are not properly drawn may be rejected
Complete the details in the boxes provided in box D . To calculate the amount payable, multiply the total number of New Shares applied for in box B by the Offer Price of $\mathrm{A} \$ 1.53$. Your payment amount should equal the amount in box C

Cheques will be processed on the day of receipt and as such, sufficient cleared funds must be held in your account as cheques returned unpaid may not be re-presented and may result in your Form being rejected. Paperclip (do not staple) your cheque(s), bank draft(s) or money order(s) to this Form where indicated. Cash will not be accepted. Receipt of payment will not be forwarded
Contact Details
Enter the name of a contact person and telephone number. These details will only be used in the event that Computershare Investor Services Pty Limited ("Registry") has a query regarding this Form.

If you have any enquiries concerning this Form or your Entitlement, please contact the ERA Entitlement Offer Information Line on 1300578157 (within Australia) or +61 394154355 (outside Australia) between 9.00am and 5.00pm (AEDT) Monday to Friday during the Retail Entitlement Offer period.

## Declaration

By submitting this Form along with your application monies or making a payment by BPAY, you:

- agree to be bound by the terms of the Offer Documents including the representations and warranties set forth in the Booklet and the provisions of the constitution of Energy Resources of Australia Ltd;
- agree to be bound by the terms and conditions of issue of the New Shares in accordance with the Offer Documents;
- authorise us to register you as the holder(s) of the New Shares allotted to you;
- declare that all details and statements in this Form are complete and accurate;
- declare that if you are a natural person, you are over 18 years of age and have full legal capacity and power to perform all your rights and obligations under this Form;
- acknowledge that once ERA receives your Form or payment by BPAY, you may not withdraw it;
- agree to apply for, and be issued with, the number of New Shares that you apply for at the Offer Price of $A \$ 1.53$ per New Share;
- authorise ERA and its officers or agents to do anything on your behalf necessary for the New Shares to be issued to you, including to act on instructions of the Registry upon using the contact details set out in this Form;
- declare that, as at the Record Date, you are the current registered holder(s) of the ordinary shares in your name and are an Australian or New Zealand resident;


## Lodgement of Acceptance

For all payment options, payment must be received by no later than 5.00pm (AEDT) on 9 November 2011.
It is the responsibility of the applicant to ensure that funds submitted through BPAY are received by this time. If you are paying by cheque(s), bank draft(s) or money order(s) a reply paid envelope is enclosed for Eligible Retail Shareholders in Australia. Eligible Retail Shareholders in New Zealand will need to affix the appropriate postage. Return the bottom section of this Form with the cheque(s), bank draft(s) or money order(s) attached.
acknowledge that the information contained in the Offer Documents is not investment or financial product advice or a recommendation that New Shares are suitable for you, given your investment objectives, financial situation or particular needs;
acknowledge that a cooling-off regime does not apply;
represent and warrant that the law of any other place does not prohibit you from being given the Offer Documents or making an application on this Form or by payment by BPAY;
you represent and warrant (for the benefit of ERA, the Underwriter and their respective affiliates) that you are not in the United States and that you are not, and are not acting for the account or benefit of, a U.S. Person;
acknowledge that the New Shares have not been, and will not be, registered under the Securities Act or the securities laws of any state or other jurisdiction in the United States, or in any other jurisdiction outside Australia or New Zealand and accordingly, the New Shares may not be offered, sold or otherwise transferred except in accordance with an available exemption from, or in a transaction not subject to, the registration requirements of the Securities Act and any other applicable securities laws;
have not purchased the New Shares as a result of any "directed selling efforts" (within the meaning of Rule 902(c) under the Securities Act); and
agree not to send this Form or any other material relating to the Retail Entitlement Offer to any person in the United States or that is, or is acting for the account or benefit of, a U.S. Person
Neither the Registry nor ERA accepts any responsibility if you lodge this Form at any other address or by any other means. This Form will not be processed if received via facsimile to the Registry. Only hardcopy Forms will be accepted and processed.

CHESS holders must contact their Controlling Participant to notify a change of address.
® Registered to Bpay Pty Ltd ABN 69079137518

## Payment Options:

Biller Code: 123456
Ref No: 123456789012345678
Telephone \& Internet Banking - BPAY
Call your bank, credit union or building society to make this payment from your cheque or savings account. For more information please refer to www.bpay.com.au. You must check the processing cut off time for BPay transactions with your bank, credit union or building society as it may be earlier than the close of the Retail Entitlement Offer. It is the responsibility of the applicant to ensure funds submitted through Bpay are received by the Closing Date being 5.00 pm (AEDT) on 9 November 2011.

## ERA Entitlement Offer <br> clo Computershare Investor Services Pty Limited GPO Box 505 Melbourne VIC 8060

> SAMPLE CUSTOMER
> SAMPLE STREET
> SAMPLE STREET
> SAMPLE STREET
> SAMPLE STREET
> SAMPLETOWN TAS 7000

19 October 2011

Dear Shareholder,

## ENERGY RESOURCES OF AUSTRALIA LTD ENTITLEMENT OFFER — NOTIFICATION TO INELIGIBLE RETAIL SHAREHOLDERS

This letter is to inform you that, unfortunately, you are not eligible to participate in the Retail Entitlement Offer (defined below). You are not required to do anything in response to this letter.

On 12 October 2011, Energy Resources of Australia Ltd ABN 71008550865 ("ERA") announced that it was conducting an equity raising of approximately A $\$ 500$ million in new ERA ordinary shares ("New Shares"), through an accelerated renounceable entitlement offer ("Entitlement Offer") at the offer price of $A \$ 1.53$ per New Share ("Offer Price"). The Entitlement Offer is being made by ERA in accordance with section 708AA of the Corporations Act 2001 (Cth) ("the Act") as modified by ASIC Class Order [CO 08/35].

Proceeds from the Entitlement Offer will be used to fund: (i) the construction of a Brine Concentrator and other water management initiatives; (ii) the construction of the Ranger 3 Deeps exploration decline and associated exploration drilling; (iii) the completion of evaluation studies into development of the Ranger 3 Deeps mine; and (iv) an expanded exploration program targeting highly prospective areas on the Ranger Project Area.

The Entitlement Offer allows eligible shareholders to subscribe for 12 New Shares for every 7 existing ERA ordinary shares ("Shares") held as at 7.00pm (AEDT) on Monday, 17 October 2011 ("Record Date"). The Entitlement Offer comprises an institutional component ("Institutional Entitlement Offer") and a retail component ("Retail Entitlement Offer"). The Institutional Entitlement Offer raised approximately A\$380 million, and the Retail Entitlement Offer is expected to raise approximately $A \$ 120$ million. Entities affiliated with Rio Tinto Limited, who are the major shareholders of ERA, have committed to subscribe for their full entitlements, and the remainder of the Entitlement Offer is fully underwritten by J.P. Morgan Australia Limited.

Documents relating to the Retail Entitlement Offer were lodged with ASX on Wednesday, 19 October 2011 and are being mailed to Eligible Retail Shareholders, as defined below.

This letter is not an offer to issue New Shares to you, nor an invitation for you to apply for New Shares.

## Why am I not eligible to participate in the Retail Entitlement Offer?

Shareholders who are eligible to participate in the Retail Entitlement Offer ("Eligible Retail Shareholders") are those holders of Shares who:
a) are registered as a holder of Shares as at the Record Date;
b) have a registered address on the ERA register of members in Australia or New Zealand;
c) are not in the United States and are neither a "U.S. person" (as defined in Regulation S under the U.S. Securities Act of 1933 (the "Securities Act")) ("U.S. Person") nor acting for the account or benefit of a U.S. Person;
d) did not receive an offer (other than as nominee in respect of other underlying holdings) under the Institutional Entitlement Offer and were not treated as ineligible institutional shareholders under the Institutional Entitlement Offer; and
e) are eligible under all applicable securities laws to receive an offer under the Retail Entitlement Offer without any requirement for a prospectus or offer document to be lodged or registered.

ERA has determined, pursuant to section 9A(3)(a) of the Act and Listing Rule 7.7.1(a) of the ASX Listing Rules, that it would be unreasonable to make offers under the Retail Entitlement Offer to shareholders in countries outside Australia and New Zealand. The securities laws of many countries require the use of offer documents specific to that country or compliance with local laws for the Retail Entitlement Offer to be made in those countries. Having regard to the number of retail shareholders in particular countries, the number and value of New Shares to which those shareholders would otherwise be entitled and the potential cost of compliance with local laws to make the Retail Entitlement Offer in those countries, ERA has limited the countries in which the Retail Entitlement Offer will be made to Australia and New Zealand.

Unfortunately, according to our records, you do not satisfy the eligibility criteria for an Eligible Retail Shareholder stated above. Accordingly, in compliance with section 9A(3)(b) of the Act and ASX Listing Rule 7.7.1(b), ERA wishes to advise you that it will not be extending the Retail Entitlement Offer to you and you will not be able to subscribe for New Shares under the Retail Entitlement Offer. You will not be sent the documents relating to the Retail Entitlement Offer.

ERA has appointed a nominee for all ineligible ERA shareholders (including you) and will issue the nominee with the entitlements to subscribe for New Shares which would otherwise have been offered to ineligible ERA shareholders (including you) had they been eligible to participate in the Retail Entitlement Offer. Those entitlements will be offered (off-market) for sale by the nominee to wholesale investors on or around 14 November 2011, and your proportion of any proceeds of sale in excess of the Offer Price (net of expenses and any withholdings required by law) will be distributed to you. There is, however, no assurance or guarantee that you will receive any value as a result of this sale process.

If you have any questions in relation to any of the above matters, please contact the ERA Entitlement Offer Information Line on 1300578157 toll free (within Australia) or +61 39415 4355 (from outside Australia) at any time from 9.00am to 5.00pm (AEDT) Monday to Friday during the Retail Entitlement Offer period or visit www.eraentitlementoffer.com.au

For other questions, you should consult your stockbroker, accountant or other independent professional adviser.

As an ineligible retail shareholder you are not required to do anything in response to this letter.

On behalf of the Board and Management of ERA, we regret that you are not eligible to participate in the Retail Entitlement Offer and thank you for your continued support.

Yours sincerely,

## David Klingner <br> Chairman

This document does not constitute an offer to sell, or a solicitation of an offer to buy, any securities in the United States or to, or for the account or benefit of any U.S. Person. No action has been taken to register, qualify or otherwise permit a public offering of the New Shares in any jurisdiction outside Australia or New Zealand. In particular, the entitlements and the New Shares have not been, and will not be, registered under the Securities Act or the securities laws of any state or other jurisdiction of the United States. Accordingly, the entitlements may not be taken up by, and the New Shares may not be offered or sold to, persons in the United States or persons who are U.S. Persons, or are acting for the account or benefit of U.S. Persons, except in transactions exempt from, or not subject to the registration requirements of the Securities Act and the applicable securities laws of any state or other jurisdiction of the United States.

The provision of this notice is not, and should not be considered as, financial product advice. The information in this notice is general information only, and does not take into account your individual objectives, taxation position, financial situation or needs. If you are unsure of your position, please contact your stockbroker, accountant, solicitor or other independent professional advisor.


[^0]:    1 TERP is the theoretical ex-rights price at which Shares should trade immediately after the ex-date for the Entitlement Offer assuming $100 \%$ take-up of the Entitlement Offer. The theoretical ex-rights price is a theoretical calculation only and the actual price at which Shares trade immediately after the ex-date for the Entitlement Offer will depend on many factors and may not be equal to the theoretical ex-rights price.

[^1]:    ${ }^{1}$ Australian Eastern Daylight Time (AEDT)

[^2]:    ${ }^{2}$ All dates are indicative only. ERA reserves the right to change these dates without prior notice.

[^3]:    ${ }^{1}$ Australian Eastern Daylight Time (AEDT)

[^4]:    2 Pursuant to a waiver from ASX and for the purposes of determining Entitlements, ERA may ignore changes in security holdings which occur after the imposition of the trading halt in Shares on 12 October 2011 (other than registrations of transactions which were effected through Integrated Trading System (ITS) before the trading halt).

